

The Best of America® IV

Invest in your future



Answers to frequently asked questions.

What you should know about purchasing a variable annuity

What is a variable annuity?

A variable annuity is an insurance contract designed to help you create a fixed or variable stream of retirement income through a process called annuitization. With a variable annuity, you can invest in one product with multiple underlying investment options and direct money into subaccounts based on how much risk you're willing to take.

Variable annuities are for long-term investing; they're not appropriate for short-term financial goals. And variable annuities have fees and charges that include mortality and expense fees, administrative fees and contract maintenance fees. These fees are a percentage of the investment account value.

What kind of investments can I choose from?

Variable annuities offer a wide range of professionally managed investment options. With choices such as equity, bond and money market funds, you can create a portfolio designed to meet your investment goals. Please keep in mind that because these investment choices are subject to market fluctuation, investment risk and possible loss of principal, your annuity's value will vary depending on how they perform.

Investment choices within a variable annuity are not publicly traded mutual funds and are only available for purchase in variable products. Fees in investment choices cover the fund manager's services and the costs of the underlying investments.

Why should I consider a variable annuity?

Variable annuities offer tax deferral and compounding, unique features that can help you prepare for retirement. Investment gains within a variable annuity are tax deferred, meaning they're not taxed until you take money from the annuity. This allows more of your money to remain invested. And when combined with the power of compounding, your investment has the potential to accumulate faster than taxable investments earning the same rate of return.

When you decide to withdraw money from a variable annuity, the taxable portion will be subject to ordinary income tax. If you take your money out early, surrender charges may apply and, if you take it out before age 59½, a 10% federal tax penalty may apply.

When would I be able to draw income from an annuity?

Income from an annuity can be either deferred or immediate depending on the type of annuity you own and its features. Keep in mind that the guarantee of

continued payments depends on the claims-paying ability of the insurance company.

Deferred annuities

Deferred annuities are designed to help you grow your assets and provide income at a later time. They're for long-term goals, like planning for retirement. They can be purchased through payments over time or with a single payment.

Immediate annuities

Immediate annuities are designed to start providing income right away. They're usually purchased with a lump-sum payment by people who have already retired or are close to retirement.

What are the other features?

Some variable annuities offer living features, like guaranteed accumulation, guaranteed withdrawal features or principal protection for extra security, at an additional cost.

Most variable annuities offer a death feature — a payment made to your beneficiary after your death — which will be adjusted proportionally for any previous withdrawals. Other features, known as riders, may be offered at an additional cost as optional features.

Investment choices performance report

Quality investments, confident choices

What matters most to you also matters to us. That's why our team of investment specialists devotes both time and effort to build a lineup of quality investment options that you can choose from with confidence. We do the homework for you — researching investments, crunching the numbers and looking for options that have demonstrated consistency in style, management and performance over time.

The result is a lineup of investment options from brand-name managers across multiple asset classes. For the investment options that bear the Nationwide Variable Insurance Trust (NVIT) name, we've hired many of these managers as subadvisors to bring their strategies and experience to your portfolio. Other investment options are available to you directly from third-party managers.

We brought investors like you greater choice back in 1982 by pioneering the multi-manager approach to variable insurance products. Today, you can benefit from Nationwide's experience as a "manager of managers" to bring you the investment options that can help you meet your financial goals.

It's natural to want to know how your investments are doing over time

This performance report shows how the investment choices within this variable annuity have performed over a series of time periods. These investment choices are not publicly traded mutual funds and are only available for purchase in variable products.

Fees and expenses

Fees and expenses charged by the investment choices cover the cost of the underlying investment as well as the fund manager's services, and they are reflected in the performance figures.

Annual maintenance charge: \$30

Mortality and expense risk charge: 1.30%

Contingent deferred sales charge (CDSC):

Year	0	1	2	3	4	5	6	7
CDSC	7%	6%	5%	4%	3%	2%	1%	0%

Performance figures do not reflect the cost of optional riders. If the cost were included, performance figures would be lower.

Helpful terms

Annual maintenance charge: A fee charged to cover yearly expenses.

Asset allocation: The mixture of asset classes an investor chooses based on his or her time horizon and risk tolerance. Markets are volatile and can decline in response to adverse developments. The use of asset allocation does not guarantee returns or protect you from potential losses.

Asset class: A group of investments with similar characteristics, such as stocks, bonds or cash.

Bear market: An extended period of declining stock prices, frequently occurring when there is an economic recession, unemployment is high and inflation is rising.

Closed: A underlying investment option that is no longer accepting contributions from investors.

Contingent deferred sales charge: A charge for withdrawals over a set time period that is highest at the beginning and drops to zero at the end of the time period.

Current yield: A measure of the return an investor might expect if he or she purchased an investment and held it for one year.

Inception date: The date the underlying investment option first became available to investors.

Inclusion date: The date the underlying investment option was added to the Nationwide® separate account.

Mortality and expense risk charge: A fee assessed as a percentage of the contract value to cover the insurance guarantee, commissions, selling and administrative expenses.

Separate account: An investment pool funded by contributions to variable contracts including variable annuities and variable life insurance. These assets are kept separate from Nationwide's general account.

Short-term trading fees: Fees designed to offset the costs associated with short-term trading and to protect the long-term interests of all shareholders.

Walled-off: An underlying investment option that is not open to new investors, but is still accepting contributions from existing investors.

Variable products are sold by prospectus. Carefully consider the investment objectives, risks, charges and expenses. The product and underlying fund prospectuses contain this and other important information. Investors should read them carefully before investing. To request a copy, go to nationwide.com/prospectus or call 1-800-848-6331.

Non-standardized performance: Without surrender charges (CDSC) applied

The figures shown are calculated based on a one-time investment of \$10,000 and reflect the deduction of all applicable charges, except for surrender charges (CDSC). These returns are measured from the inception date of the fund and may predate the offering of the fund in the Nationwide® separate account. Where this occurs, the performance is hypothetical in that it depicts how the underlying investment options would have performed had it been available in the Nationwide separate account during the time period. Year-to-date returns are shown only for underlying investment options incepted on or before December 31 of the previous year.

Past performance does not guarantee future results. Current performance may be lower or higher. Investment returns and principal value will vary; there may be a gain or loss when shares are sold. To obtain the most recent standardized performance, go to www.nationwide.com/variable-annuity-prospectus-and-performance.jsp.

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Investment Choices		Total Returns Periods Less Than 1 Year		Average Annual Total Returns as of 11/30/18			
Underlying Investment Option	Inception Date	Month	YTD	One Year	Three Years	Five Years	10 Years or Since Inception
Large cap stocks: Large-cap blend							
American Funds NVIT Growth-Income Fund - Class II	03/09/1987	2.10%	4.60%	5.33%	10.24%	8.75%	12.00%
Fidelity® VIP Growth & Income Portfolio - Service Class 2	12/31/1996	0.22%	0.06%	1.91%	8.36%	6.76%	11.49%
Neuberger Berman NVIT Multi Cap Opportunities Fund - Class II ³	03/24/2008	3.09%	3.22%	4.50%	11.32%	8.17%	13.80%
NVIT Managed American Funds Growth-Income Fund - Class II ^{8,13}	07/08/2014	1.63%	2.56%	3.26%	9.08%	N/A	6.81%
NVIT Nationwide Fund - Class I	11/08/1982	2.92%	7.24%	7.03%	10.99%	9.27%	11.98%
NVIT S&P 500 Index Fund - Class II	02/07/2000	1.91%	3.36%	4.06%	9.89%	8.87%	12.19%
Oppenheimer Main Street Fund®/VA - Non-Service Shares	07/05/1995	2.13%	0.89%	1.30%	7.75%	7.88%	12.09%
Large cap stocks: Large-cap growth							
American Funds NVIT Growth Fund - Class II	02/08/1984	1.30%	6.31%	6.78%	12.02%	10.39%	13.79%
Fidelity® VIP Growth Portfolio - Initial Class	10/09/1986	1.44%	7.36%	6.93%	12.18%	11.02%	14.28%
Neuberger Berman NVIT Socially Responsible Fund - Class I	03/24/2008	3.40%	3.27%	4.50%	8.66%	7.41%	12.17%
NVIT Dynamic U.S. Growth Fund - Class I	03/24/2009	2.77%	8.28%	8.74%	10.59%	9.66%	14.01%
NVIT Multi-Manager Large Cap Growth Fund - Class I	03/24/2008	1.43%	5.19%	5.51%	9.93%	9.09%	12.47%
Large cap stocks: Large-cap value							
American Century NVIT Multi Cap Value Fund - Class I ³	03/24/2009	1.37%	-0.64%	1.02%	6.84%	6.15%	11.46%
BlackRock NVIT Equity Dividend Fund - Class II	10/31/1997	1.22%	0.04%	0.49%	8.80%	6.22%	11.32%
Fidelity® VIP Equity-Income Portfolio - Initial Class	10/09/1986	2.30%	-0.52%	0.53%	8.06%	5.74%	10.85%
MFS® VIT Value Series - Service Class	01/02/2002	3.34%	-1.35%	-0.59%	7.41%	6.70%	10.65%
NVIT Multi-Manager Large Cap Value Fund - Class I	03/24/2008	2.21%	-2.42%	-0.92%	6.64%	5.92%	10.40%
Mid cap stocks: Mid-cap blend							
Dreyfus IP MidCap Stock Portfolio - Service Shares ³	12/29/2000	2.59%	-7.12%	-7.23%	4.52%	5.25%	12.82%
JPMorgan Insurance Trust Mid Cap Value Portfolio - Class 1 ³	09/28/2001	2.15%	-3.03%	-3.02%	6.15%	6.34%	12.76%
NVIT Mid Cap Index Fund - Class I ³	10/31/1997	2.98%	-1.26%	-1.48%	8.37%	7.19%	13.48%
Mid cap stocks: Mid-cap growth							
Ivy VIP Mid Cap Growth - Class II ³	04/28/2005	2.48%	8.93%	9.15%	11.38%	7.26%	14.22%
NVIT Multi-Manager Mid Cap Growth Fund - Class I ³	03/24/2008	1.32%	2.63%	2.98%	9.39%	6.98%	11.99%
Oppenheimer Discovery Mid Cap Growth Fund/VA - Non-Service Shares ³	08/15/1986	0.72%	1.61%	0.85%	8.43%	7.77%	13.96%

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Mid cap stocks: Mid-cap value							
AB VPS Small/Mid Cap Value Portfolio - Class B ³	05/01/2001	2.52%	-4.37%	-4.10%	7.10%	5.87%	13.42%
American Century VP Mid Cap Value Fund - Class I ³	12/01/2004	3.21%	-3.61%	-2.78%	7.22%	7.73%	12.41%
NVIT Multi-Manager Mid Cap Value Fund - Class II ³	03/24/2008	2.46%	-3.74%	-3.34%	6.18%	6.94%	12.25%
Small cap stocks: Small-cap blend							
NVIT Multi-Manager Small Company Fund - Class I ³	10/23/1995	0.12%	-2.25%	-2.78%	7.81%	5.33%	12.53%
NVIT Small Cap Index Fund - Class I ³	04/13/2007	1.49%	-0.60%	-1.42%	7.95%	5.40%	12.13%
Oppenheimer Main Street Small Cap Fund®/VA - Non-Service Shares ³	05/01/1998	1.42%	1.22%	0.86%	7.93%	6.66%	14.04%
Small cap stocks: Small-cap growth							
MFS® VIT New Discovery Series - Service Class ³	04/28/2000	2.51%	7.54%	7.83%	11.44%	5.69%	15.84%
NVIT Multi-Manager Small Cap Growth Fund - Class I ³	05/03/1999	0.67%	2.88%	3.11%	8.98%	6.72%	13.27%
Wells Fargo VT Small Cap Growth Fund - Class 2 ³	05/01/1995	0.46%	14.06%	13.42%	12.98%	6.97%	15.28%
Small cap stocks: Small-cap value							
Delaware VIPT Small Cap Value - Service Class ³	05/01/2000	2.47%	-6.91%	-7.72%	7.15%	5.26%	12.30%
NVIT Multi-Manager Small Cap Value Fund - Class I ³	10/31/1997	1.15%	-7.28%	-8.35%	5.19%	4.04%	11.83%
International stocks: Diversified emerging markets							
Fidelity® VIP Emerging Markets Portfolio - Service Class 2 ²	01/23/2008	4.01%	-16.50%	-13.67%	6.35%	1.28%	7.48%
International stocks: Emerging markets							
Lazard Retirement Emerging Markets Equity Portfolio - Service Shares ^{2,5}	11/04/1997	3.05%	-16.54%	-13.55%	5.96%	-1.88%	6.68%
NVIT Emerging Markets Fund - Class I ^{2,5}	08/30/2000	4.27%	-15.60%	-13.58%	6.27%	-1.18%	5.18%
International stocks: Foreign large blend							
MFS® VIT II International Value Portfolio - Service Class ²	08/23/2001	1.66%	-6.38%	-5.59%	5.68%	4.62%	9.37%
NVIT International Equity Fund - Class I ²	08/30/2000	-0.01%	-11.35%	-9.94%	2.63%	0.77%	6.11%
NVIT International Index Fund - Class VIII ²	04/28/2006	0.00%	-10.59%	-9.75%	1.93%	-0.34%	5.24%
Putnam VT International Equity Fund - Class IB ²	01/02/1997	-0.26%	-14.63%	-13.37%	-0.25%	-1.16%	4.99%
International stocks: Foreign large growth							
Fidelity® VIP Overseas Portfolio - Initial Class ²	01/28/1987	-0.49%	-10.84%	-9.84%	1.77%	0.23%	6.19%
NVIT Multi-Manager International Growth Fund - Class I ²	03/24/2008	1.90%	-12.76%	-11.91%	0.84%	0.25%	6.85%
Oppenheimer International Growth Fund/VA - Service Shares ²	03/19/2001	-1.00%	-16.77%	-16.22%	-1.13%	-1.16%	7.51%
International stocks: Foreign large value							
AB VPS International Value Portfolio - Class B ²	08/14/2001	-1.94%	-17.86%	-17.29%	-1.11%	-1.54%	3.49%
NVIT Multi-Manager International Value Fund - Class I ²	11/01/1991	-0.61%	-12.75%	-11.46%	1.96%	-1.63%	3.99%
Templeton NVIT International Value Fund - Class I ²	03/24/2009	0.69%	-10.83%	-9.94%	1.19%	-1.58%	5.08%

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International stocks: World stock							
American Funds NVIT Global Growth Fund - Class II ²	04/30/1997	1.18%	-4.37%	-4.50%	6.03%	5.52%	10.94%
Oppenheimer Global Fund/VA - Non-Service Shares ²	11/12/1990	0.67%	-7.04%	-6.39%	6.52%	5.29%	11.19%
Bonds: Emerging markets bond							
PIMCO VIT Emerging Markets Bond Portfolio - Advisor Class ^{2,5,9}	03/31/2006	-0.65%	-7.26%	-7.15%	2.70%	1.44%	6.30%
Bonds: Floating rate bond							
Eaton Vance VT Floating-Rate Income Fund - Initial Class ^{4,5,6,9}	05/02/2001	-1.06%	1.23%	1.00%	2.93%	1.26%	5.56%
Bonds: High yield bond							
BlackRock High Yield VI Fund - Class III ^{4,9}	04/20/1982	-0.92%	-1.68%	-1.83%	3.69%	2.00%	9.32%
Columbia VP High Yield Bond Fund - Class 2 ^{4,9}	05/03/2010	-1.05%	-2.83%	-3.24%	2.96%	1.99%	4.47%
Federated NVIT High Income Bond Fund - Class I ^{4,9}	10/31/1997	-0.72%	-1.67%	-1.78%	4.22%	2.35%	8.60%
Bonds: Inflation-protected bond							
American Century VP Inflation Protection Fund - Class II ^{6,9}	12/31/2002	0.00%	-4.11%	-3.35%	-0.40%	-0.73%	1.96%
Bonds: Intermediate government bond							
NVIT Government Bond Fund - Class I ^{6,9}	11/08/1982	0.66%	-2.97%	-3.01%	-1.39%	-0.69%	0.58%
Bonds: Intermediate-term bond							
American Funds NVIT Bond Fund - Class II ⁹	01/02/1996	0.35%	-3.76%	-3.82%	-0.73%	-0.19%	2.12%
BlackRock Total Return VI Fund - Class III ⁹	04/20/1982	0.37%	-3.41%	-3.48%	-0.65%	0.19%	3.61%
DoubleLine NVIT Total Return Tactical Fund - Class II ⁹	10/16/2017	0.30%	-1.89%	-2.09%	N/A	N/A	-2.18%
Fidelity® VIP Investment Grade Bond Portfolio - Service Class ⁹	12/30/1988	0.30%	-3.12%	-3.05%	0.30%	0.58%	3.27%
Janus Henderson VIT Flexible Bond Portfolio: Service Shares ⁹	09/13/1993	0.22%	-3.47%	-3.59%	-0.75%	-0.10%	3.01%
Lord Abbett Series Total Return Portfolio - Class VC ⁹	04/30/2010	0.26%	-3.27%	-3.25%	0.10%	0.57%	1.94%
NVIT Core Bond Fund - Class I ⁹	03/24/2008	0.37%	-2.96%	-2.84%	0.63%	0.68%	2.73%
NVIT Core Plus Bond Fund - Class II ⁹	03/24/2008	0.17%	-3.91%	-3.66%	-0.41%	0.03%	3.21%
PIMCO VIT Total Return Portfolio - Advisor Class ⁹	02/28/2006	0.12%	-2.99%	-2.89%	0.06%	0.17%	2.96%
Bonds: Multisector bond							
NVIT Multi Sector Bond Fund - Class I ^{2,4,9}	10/31/1997	0.01%	-4.08%	-3.91%	1.83%	0.86%	5.08%
Oppenheimer Global Strategic Income Fund/VA - Non-Service Shares ^{2,4,9}	05/03/1993	-0.11%	-4.73%	-4.38%	0.92%	0.37%	4.50%
Bonds: World bond							
PIMCO VIT International Bond Portfolio (Unhedged) - Advisor Class ^{2,9}	03/31/2009	0.33%	-5.19%	-5.09%	1.47%	-1.40%	1.16%
Templeton Global Bond VIP Fund - Class 2 ^{2,9}	01/24/1989	0.54%	1.44%	-0.48%	0.05%	-0.42%	4.13%
Short-term bonds: Short-term bond							
NVIT Short Term Bond Fund - Class II ⁹	03/24/2008	-0.01%	-0.67%	-1.02%	-0.26%	-0.70%	0.43%
PIMCO VIT Low Duration Portfolio - Advisor Class ⁹	03/31/2006	-0.01%	-1.22%	-1.54%	-0.87%	-1.00%	1.48%

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Short-term bonds: Ultrashort bond							
PIMCO VIT Short-Term Portfolio - Advisor Class ⁹	09/30/2009	-0.20%	0.56%	0.10%	0.46%	-0.02%	-0.08%
Cash: Cash							
NVIT Government Money Market Fund - Class I <i>7-day current yield: 0.49%^{*1,6}</i>	11/10/1981	0.04%	0.02%	-0.32%	-1.06%	-1.28%	-1.45%
Specialty: Equity sector							
Fidelity® VIP Energy Portfolio - Service Class 2 ^{5,10,15}	07/19/2001	-5.14%	-14.07%	-8.27%	-1.64%	-6.12%	3.21%
Janus Henderson VIT Global Technology Portfolio: Service Shares ^{2,5}	01/18/2000	1.49%	7.72%	7.49%	18.22%	14.83%	18.48%
Morgan Stanley VIF Global Infrastructure Portfolio - Class II ^{2,5,11}	06/05/2000	0.76%	-5.76%	-6.87%	4.66%	3.22%	8.80%
T. Rowe Price Health Sciences Portfolio - Class II ⁵	12/29/2000	4.30%	11.85%	10.98%	7.76%	12.34%	19.45%
Specialty: Multialternative							
Goldman Sachs VIT Multi-Strategy Alternatives Portfolio - Service Shares ^{2,5,14,16}	04/25/2014	-0.22%	-6.55%	-6.27%	-1.96%	N/A	-2.81%
Guggenheim VF Multi-Hedge Strategies ^{3,5,16}	11/29/2005	0.19%	-5.38%	-4.73%	-1.91%	-0.52%	0.18%
Specialty: Natural resources							
VanEck VIP Trust Global Hard Assets Fund - Class S ^{2,5,15}	05/01/2006	-5.98%	-21.85%	-15.16%	-1.93%	-11.12%	-0.30%
Specialty: Real estate							
Fidelity® VIP Real Estate Portfolio - Service Class 2 ^{5,7}	11/06/2002	4.47%	1.85%	1.36%	2.98%	7.13%	13.81%
NVIT Real Estate Fund - Class I ^{5,7}	03/24/2008	3.91%	2.96%	2.93%	4.41%	6.61%	11.99%
Asset allocation: Aggressive allocation							
Franklin Founding Funds Allocation VIP Fund - Class 2 ^{8,14}	07/02/2007	0.78%	-3.67%	-2.61%	4.61%	2.19%	8.03%
NVIT Cardinal SM Aggressive Fund - Class II ^{8,14}	03/27/2008	1.37%	-4.93%	-4.18%	5.06%	3.92%	9.14%
NVIT Cardinal SM Moderately Aggressive Fund - Class II ^{8,14}	03/27/2008	1.15%	-4.52%	-3.85%	4.54%	3.55%	8.17%
NVIT Investor Destinations Aggressive Fund - Class II ^{8,14}	12/12/2001	1.47%	-3.16%	-2.81%	5.79%	4.53%	9.37%
NVIT Investor Destinations Moderately Aggressive Fund - Class II ^{8,14}	12/12/2001	1.18%	-2.98%	-2.60%	5.12%	4.03%	8.26%
Asset allocation: Conservative allocation							
Franklin Income VIP Fund - Class 2 ^{4,14}	01/24/1989	0.28%	-0.90%	-0.50%	5.31%	2.71%	8.42%
NVIT Cardinal SM Balanced Fund - Class II ^{8,14}	03/27/2008	0.86%	-3.92%	-3.48%	2.69%	2.18%	5.79%
NVIT Cardinal SM Conservative Fund - Class II ^{8,14}	03/27/2008	0.50%	-2.88%	-2.68%	1.00%	0.76%	3.16%
NVIT Cardinal SM Managed Growth & Income Fund - Class II ^{8,11,13,14}	04/30/2013	0.39%	-5.90%	-5.40%	2.56%	1.13%	2.13%
NVIT Cardinal SM Moderately Conservative Fund - Class II ^{8,14}	03/27/2008	0.68%	-3.25%	-2.93%	2.27%	1.80%	4.98%
NVIT Investor Destinations Balanced Fund - Class II ^{8,14}	03/24/2009	0.89%	-2.73%	-2.57%	3.06%	2.52%	6.13%
NVIT Investor Destinations Conservative Fund - Class II ^{8,14}	12/12/2001	0.41%	-2.19%	-2.21%	1.08%	1.03%	2.69%
NVIT Investor Destinations Managed Growth & Income Fund - Class II ^{8,13,14}	04/30/2013	0.55%	-4.64%	-4.39%	2.99%	1.55%	2.23%
NVIT Investor Destinations Moderately Conservative Fund - Class II ^{8,14}	12/12/2001	0.65%	-2.48%	-2.37%	2.43%	2.12%	4.75%

*Current yield more closely reflects current money market fund earnings than the total return calculation.

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Asset allocation: Moderate allocation							
American Funds NVIT Asset Allocation Fund - Class II ^{2,3,14}	08/01/1989	1.24%	-1.35%	-0.85%	5.57%	4.63%	8.88%
BlackRock NVIT Managed Global Allocation Fund - Class II ^{2,8,13,14}	07/07/2015	0.90%	-6.49%	-6.15%	2.81%	N/A	0.89%
Fidelity® VIP Balanced Portfolio - Service Class 2 ^{10,14}	01/03/1995	0.74%	0.54%	0.81%	5.89%	5.52%	10.41%
NVIT Cardinal SM Capital Appreciation Fund - Class II ^{8,14}	03/27/2008	1.19%	-3.93%	-3.36%	4.08%	3.23%	7.51%
NVIT Cardinal SM Managed Growth Fund - Class II ^{8,11,13,14}	04/30/2013	0.29%	-6.22%	-5.64%	3.58%	1.42%	2.54%
NVIT Cardinal SM Moderate Fund - Class II ^{8,14}	03/27/2008	0.98%	-3.91%	-3.36%	3.43%	2.77%	6.68%
NVIT DFA Moderate Fund - Class II ^{8,11,14}	01/07/2013	0.78%	-3.65%	-2.99%	4.10%	2.50%	4.56%
NVIT Investor Destinations Capital Appreciation Fund - Class II ^{8,14}	03/24/2009	1.13%	-2.49%	-2.18%	4.58%	3.69%	8.35%
NVIT Investor Destinations Managed Growth Fund - Class II ^{8,11,13,14}	04/30/2013	0.45%	-5.15%	-4.79%	4.09%	1.98%	2.69%
NVIT Investor Destinations Moderate Fund - Class II ^{8,14}	12/12/2001	1.01%	-2.66%	-2.43%	3.81%	3.19%	6.57%
NVIT Managed American Funds Asset Allocation Fund - Class II ^{8,13,14}	07/08/2014	1.00%	-2.33%	-1.81%	5.60%	N/A	3.33%
Asset allocation: Tactical allocation							
PIMCO VIT All Asset Portfolio - Advisor Class ^{2,8,14}	04/30/2004	0.77%	-5.50%	-4.19%	4.75%	0.61%	5.36%
Asset allocation: Target date							
Fidelity® VIP Freedom Fund 2010 Portfolio - Service Class ^{8,12}	04/26/2005	0.68%	-3.20%	-2.80%	3.12%	2.50%	6.61%
Fidelity® VIP Freedom Fund 2020 Portfolio - Service Class ^{8,12,14}	04/26/2005	0.81%	-3.67%	-3.02%	4.19%	3.33%	7.87%
Fidelity® VIP Freedom Fund 2030 Portfolio - Service Class ^{8,12,14}	04/26/2005	0.98%	-4.04%	-3.21%	5.42%	4.29%	9.22%
Asset allocation: World allocation							
BlackRock Global Allocation VI Fund - Class III ^{2,14}	11/18/2003	1.10%	-4.73%	-4.56%	2.44%	1.43%	5.28%
NVIT DFA Capital Appreciation Fund - Class II ^{2,8,14}	01/07/2013	1.32%	-4.57%	-3.52%	5.72%	3.54%	5.83%

A. Non-standardized performance: With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of \$10,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product starting in the second year. These returns are measured from the inception date of the underlying investment options and may predate the offering of the underlying investment options in the Nationwide® separate account. Where this occurs, performance is hypothetical in that it depicts how the underlying investment options would have performed had it been available in the Nationwide separate account during the time period.

B. Standardized performance: With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of \$1,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product starting in the second year. These returns are measured from the date the underlying investment options was included in the Nationwide separate account.

Past performance does not guarantee future results. Current performance may be lower or higher. Investment returns and principal value will vary; there may be a gain or loss when shares are sold. To obtain the most recent standardized performance, go to www.nationwide.com/variable-annuity-prospectus-and-performance.jsp.

The Best of America® IV

Investment Choices		A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Large cap stocks: Large-cap blend								
American Funds NVIT Growth-Income Fund - Class II	03/09/1987	-0.97%	8.37%	12.00%	6.96%	8.70%	7.15%	05/01/2007
Fidelity® VIP Growth & Income Portfolio - Service Class 2	12/31/1996	-4.39%	6.34%	11.49%	2.66%	N/A	9.01%	05/02/2016
Neuberger Berman NVIT Multi Cap Opportunities Fund - Class II ³	03/24/2008	-1.80%	7.78%	13.80%	6.00%	8.20%	7.04%	05/01/2008
NVIT Managed American Funds Growth-Income Fund - Class II ^{8,13}	07/08/2014	-3.04%	N/A	6.26%	4.89%	N/A	4.74%	07/14/2014
NVIT Nationwide Fund - Class I	11/08/1982	0.73%	8.89%	11.98%	7.87%	8.65%	6.33%	01/02/1985
NVIT S&P 500 Index Fund - Class II	02/07/2000	-2.24%	8.48%	12.19%	6.49%	8.90%	9.29%	05/01/2013
Oppenheimer Main Street Fund®/VA - Non-Service Shares	07/05/1995	-5.00%	7.47%	12.09%	-1.70%	7.56%	7.04%	05/01/2000
Large cap stocks: Large-cap growth								
American Funds NVIT Growth Fund - Class II	02/08/1984	0.48%	10.02%	13.79%	11.80%	10.42%	8.55%	05/01/2006
Fidelity® VIP Growth Portfolio - Initial Class	10/09/1986	0.63%	10.66%	14.28%	13.57%	11.29%	9.33%	12/01/1987
Neuberger Berman NVIT Socially Responsible Fund - Class I	03/24/2008	-1.80%	7.00%	12.17%	4.24%	6.86%	6.80%	05/01/2008
NVIT Dynamic U.S. Growth Fund - Class I	03/24/2009	2.44%	9.28%	14.00%	14.70%	9.93%	12.36%	05/01/2009
NVIT Multi-Manager Large Cap Growth Fund - Class I	03/24/2008	-0.79%	8.71%	12.47%	13.06%	9.82%	7.86%	05/01/2008
Large cap stocks: Large-cap value								
American Century NVIT Multi Cap Value Fund - Class I ³	03/24/2009	-5.28%	5.72%	11.44%	-1.02%	5.63%	9.85%	05/01/2009
BlackRock NVIT Equity Dividend Fund - Class II	10/31/1997	-5.81%	5.79%	11.32%	0.35%	5.83%	5.95%	02/14/2003
Fidelity® VIP Equity-Income Portfolio - Initial Class	10/09/1986	-5.77%	5.30%	10.85%	-2.50%	4.38%	5.42%	05/01/1987
MFS® VIT Value Series - Service Class	01/02/2002	-6.85%	6.28%	10.65%	-4.22%	5.77%	5.71%	11/15/2002
NVIT Multi-Manager Large Cap Value Fund - Class I	03/24/2008	-7.16%	5.49%	10.40%	-0.55%	5.69%	6.68%	04/30/2010
Mid cap stocks: Mid-cap blend								
Dreyfus IP MidCap Stock Portfolio - Service Shares ³	12/29/2000	-13.02%	4.81%	12.82%	-2.06%	N/A	3.29%	05/01/2014
JPMorgan Insurance Trust Mid Cap Value Portfolio - Class 1 ³	09/28/2001	-9.11%	5.92%	12.76%	-2.14%	5.93%	7.83%	05/03/2004
NVIT Mid Cap Index Fund - Class I ³	10/31/1997	-7.67%	6.78%	13.48%	3.00%	6.91%	8.17%	05/01/2000

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Investment Choices		A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Mid cap stocks: Mid-cap growth								
Ivy VIP Mid Cap Growth - Class I ³	04/28/2005	2.85%	6.85%	14.22%	18.39%	7.30%	8.62%	05/01/2012
NVIT Multi-Manager Mid Cap Growth Fund - Class I ³	03/24/2008	-3.32%	6.57%	11.99%	12.71%	7.37%	7.78%	05/01/2008
Oppenheimer Discovery Mid Cap Growth Fund/VA - Non-Service Shares ³	08/15/1986	-5.45%	7.36%	13.96%	12.43%	8.42%	8.05%	05/01/2000
Mid cap stocks: Mid-cap value								
AB VPS Small/Mid Cap Value Portfolio - Class B ³	05/01/2001	-10.11%	5.44%	13.42%	-0.55%	5.76%	7.56%	11/15/2002
American Century VP Mid Cap Value Fund - Class I ³	12/01/2004	-8.89%	7.33%	12.41%	-3.51%	7.30%	7.96%	05/01/2006
NVIT Multi-Manager Mid Cap Value Fund - Class II ³	03/24/2008	-9.40%	6.52%	12.25%	-2.49%	6.71%	7.51%	05/01/2008
Small cap stocks: Small-cap blend								
NVIT Multi-Manager Small Company Fund - Class I ³	10/23/1995	-8.89%	4.89%	12.53%	3.12%	5.71%	7.60%	10/23/1995
NVIT Small Cap Index Fund - Class I ³	04/13/2007	-7.62%	4.96%	12.13%	3.94%	5.87%	8.52%	05/01/2013
Oppenheimer Main Street Small Cap Fund®/VA - Non-Service Shares ³	05/01/1998	-5.44%	6.24%	14.04%	3.18%	6.48%	8.38%	05/01/2006
Small cap stocks: Small-cap growth								
MFS® VIT New Discovery Series - Service Class ³	04/28/2000	1.53%	5.25%	15.84%	17.58%	5.03%	8.66%	05/01/2012
NVIT Multi-Manager Small Cap Growth Fund - Class I ³	05/03/1999	-3.19%	6.30%	13.27%	12.81%	7.59%	8.40%	05/01/2000
Wells Fargo VT Small Cap Growth Fund - Class 2 ³	05/01/1995	7.12%	6.56%	15.28%	23.75%	7.30%	9.74%	11/15/2004
Small cap stocks: Small-cap value								
Delaware VIPT Small Cap Value - Service Class ³	05/01/2000	-13.48%	4.82%	12.30%	-3.02%	5.46%	7.39%	05/01/2013
NVIT Multi-Manager Small Cap Value Fund - Class I ³	10/31/1997	-14.07%	3.58%	11.83%	-4.26%	4.72%	6.63%	05/01/1998
International stocks: Diversified emerging markets								
Fidelity® VIP Emerging Markets Portfolio - Service Class 2 ²	01/23/2008	-19.01%	0.76%	7.48%	N/A	N/A	-18.27%	05/01/2018
International stocks: Emerging markets								
Lazard Retirement Emerging Markets Equity Portfolio - Service Shares ^{2,5}	11/04/1997	-18.90%	-2.41%	6.68%	-17.93%	-4.58%	-5.18%	05/01/2013
NVIT Emerging Markets Fund - Class I ^{2,5}	08/30/2000	-18.93%	-1.71%	5.18%	-14.98%	-3.15%	-2.07%	10/02/2000
International stocks: Foreign large blend								
MFS® VIT II International Value Portfolio - Service Class ²	08/23/2001	-11.50%	4.17%	9.37%	-2.96%	3.89%	6.30%	05/03/2010
NVIT International Equity Fund - Class I ²	08/30/2000	-15.54%	0.24%	6.11%	-9.06%	0.15%	0.88%	10/02/2000
NVIT International Index Fund - Class VIII ²	04/28/2006	-15.37%	-0.88%	5.24%	-8.66%	-1.37%	0.03%	05/01/2006
Putnam VT International Equity Fund - Class IB ²	01/02/1997	-18.73%	-1.69%	4.99%	-11.32%	-1.28%	0.12%	05/01/2003
International stocks: Foreign large growth								
Fidelity® VIP Overseas Portfolio - Initial Class ²	01/28/1987	-15.45%	-0.31%	6.19%	-7.15%	0.00%	1.24%	05/01/1987
NVIT Multi-Manager International Growth Fund - Class I ²	03/24/2008	-17.37%	-0.29%	6.85%	-11.08%	N/A	-2.29%	04/25/2014
Oppenheimer International Growth Fund/VA - Service Shares ²	03/19/2001	-21.38%	-1.69%	7.51%	-12.72%	N/A	-3.62%	05/01/2014

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Investment Choices		A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
International stocks: Foreign large value								
AB VPS International Value Portfolio - Class B ²	08/14/2001	-22.38%	-2.08%	3.49%	N/A	N/A	-16.00%	05/01/2018
NVIT Multi-Manager International Value Fund - Class I ²	11/01/1991	-16.96%	-2.17%	3.99%	-8.96%	N/A	-3.83%	04/25/2014
Templeton NVIT International Value Fund - Class I ²	03/24/2009	-15.55%	-2.12%	5.06%	-9.65%	-2.54%	2.95%	05/01/2009
International stocks: World stock								
American Funds NVIT Global Growth Fund - Class II ²	04/30/1997	-10.48%	5.09%	10.94%	0.06%	5.80%	6.53%	05/01/2006
Oppenheimer Global Fund/VA - Non-Service Shares ²	11/12/1990	-12.24%	4.85%	11.19%	0.03%	5.36%	6.53%	10/01/1993
Bonds: Emerging markets bond								
PIMCO VIT Emerging Markets Bond Portfolio - Advisor Class ^{2,5,9}	03/31/2006	-12.95%	0.92%	6.30%	-12.89%	-1.36%	-3.57%	04/30/2013
Bonds: Floating rate bond								
Eaton Vance VT Floating-Rate Income Fund - Initial Class ^{4,5,6,9}	05/02/2001	-5.30%	0.74%	5.56%	-6.32%	-1.68%	-2.04%	04/30/2013
Bonds: High yield bond								
BlackRock High Yield VI Fund - Class III ^{4,9}	04/20/1982	-8.00%	1.50%	9.32%	-7.75%	N/A	-1.82%	05/01/2015
Columbia VP High Yield Bond Fund - Class 2 ^{4,9}	05/03/2010	-9.31%	1.49%	4.44%	-9.38%	N/A	-6.57%	05/01/2017
Federated NVIT High Income Bond Fund - Class I ^{4,9}	10/31/1997	-7.95%	1.86%	8.60%	-8.63%	0.19%	3.72%	11/15/2002
Bonds: Inflation-protected bond								
American Century VP Inflation Protection Fund - Class II ^{6,9}	12/31/2002	-9.42%	-1.27%	1.96%	-9.99%	-3.89%	-1.29%	12/31/2002
Bonds: Intermediate government bond								
NVIT Government Bond Fund - Class I ^{6,9}	11/08/1982	-9.10%	-1.23%	0.58%	-11.94%	-4.09%	-2.00%	01/02/1985
Bonds: Intermediate-term bond								
American Funds NVIT Bond Fund - Class II ⁹	01/02/1996	-9.86%	-0.73%	2.12%	-12.11%	-3.31%	-1.30%	05/01/2006
BlackRock Total Return VI Fund - Class III ⁹	04/20/1982	-9.54%	-0.35%	3.61%	-11.96%	N/A	-5.22%	05/01/2015
DoubleLine NVIT Total Return Tactical Fund - Class II ⁹	10/16/2017	-8.24%	N/A	-7.14%	N/A	N/A	-9.53%	05/01/2018
Fidelity® VIP Investment Grade Bond Portfolio - Service Class ⁹	12/30/1988	-9.13%	0.04%	3.27%	-11.27%	-2.49%	0.38%	05/01/2003
Janus Henderson VIT Flexible Bond Portfolio: Service Shares ⁹	09/13/1993	-9.64%	-0.65%	3.01%	-11.70%	N/A	-5.27%	05/01/2015
Lord Abbett Series Total Return Portfolio - Class VC ⁹	04/30/2010	-9.32%	0.04%	1.91%	-11.39%	N/A	-5.79%	05/02/2016
NVIT Core Bond Fund - Class I ⁹	03/24/2008	-8.95%	0.15%	2.73%	-11.11%	-2.38%	0.02%	05/01/2008
NVIT Core Plus Bond Fund - Class II ⁹	03/24/2008	-9.71%	-0.52%	3.21%	-11.71%	-3.01%	0.74%	05/01/2008
PIMCO VIT Total Return Portfolio - Advisor Class ⁹	02/28/2006	-8.99%	-0.37%	2.96%	-11.83%	-2.94%	-2.27%	05/02/2011
Bonds: Multisector bond								
NVIT Multi Sector Bond Fund - Class I ^{2,4,9}	10/31/1997	-9.93%	0.33%	5.08%	-11.32%	-2.06%	2.14%	05/01/2000
Oppenheimer Global Strategic Income Fund/VA - Non-Service Shares ^{2,4,9}	05/03/1993	-10.38%	-0.17%	4.50%	-11.57%	-2.54%	-2.74%	10/26/2012
Bonds: World bond								
PIMCO VIT International Bond Portfolio (Unhedged) - Advisor Class ^{2,9}	03/31/2009	-11.04%	-1.94%	1.13%	-11.79%	-4.57%	-1.38%	05/01/2009
Templeton Global Bond VIP Fund - Class 2 ^{2,9}	01/24/1989	-6.75%	-0.96%	4.13%	-11.61%	-4.07%	-5.16%	05/01/2013

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Investment Choices		A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Short-term bonds: Short-term bond								
NVIT Short Term Bond Fund - Class II ⁹	03/24/2008	-7.25%	-1.24%	0.43%	-9.93%	-4.06%	-2.76%	05/01/2008
PIMCO VIT Low Duration Portfolio - Advisor Class ⁹	03/31/2006	-7.73%	-1.54%	1.48%	-10.57%	-4.28%	-1.88%	05/01/2009
Short-term bonds: Ultrashort bond								
PIMCO VIT Short-Term Portfolio - Advisor Class ⁹	09/30/2009	-6.20%	-0.57%	-0.12%	-8.16%	N/A	-4.40%	04/29/2016
Cash: Cash								
NVIT Government Money Market Fund - Class I <i>7-day current yield: 0.49%*^{1,6}</i>	11/10/1981	-6.60%	-1.82%	-1.45%	-9.28%	-4.83%	-4.88%	01/02/1985
Specialty: Equity sector								
Fidelity® VIP Energy Portfolio - Service Class 2 ^{5,10,15}	07/19/2001	-13.99%	-6.61%	3.21%	7.58%	-5.58%	-1.96%	05/02/2005
Janus Henderson VIT Global Technology Portfolio: Service Shares ^{2,5}	01/18/2000	1.19%	14.51%	18.48%	18.91%	15.93%	13.35%	05/01/2000
Morgan Stanley VIF Global Infrastructure Portfolio - Class II ^{2,5,11}	06/05/2000	-12.69%	2.74%	8.80%	-10.97%	N/A	-4.49%	05/01/2015
T. Rowe Price Health Sciences Portfolio - Class II ⁵	12/29/2000	4.68%	12.00%	19.45%	10.78%	12.70%	16.70%	05/03/2010
Specialty: Multialternative								
Goldman Sachs VIT Multi-Strategy Alternatives Portfolio - Service Shares ^{2,5,14,16}	04/25/2014	-12.13%	N/A	-3.45%	N/A	N/A	-11.49%	05/01/2018
Guggenheim VF Multi-Hedge Strategies ^{3,5,16}	11/29/2005	-10.70%	-1.06%	0.18%	-11.13%	-3.51%	-4.12%	05/01/2013
Specialty: Natural resources								
VanEck VIP Trust Global Hard Assets Fund - Class S ^{2,5,15}	05/01/2006	-20.40%	-11.56%	-0.30%	-9.82%	-12.16%	-10.04%	05/01/2012
Specialty: Real estate								
Fidelity® VIP Real Estate Portfolio - Service Class 2 ^{5,7}	11/06/2002	-4.94%	6.72%	13.81%	-7.00%	3.79%	0.78%	05/01/2013
NVIT Real Estate Fund - Class I ^{5,7}	03/24/2008	-3.37%	6.19%	11.99%	-6.02%	2.96%	2.54%	05/01/2008
Asset allocation: Aggressive allocation								
Franklin Founding Funds Allocation VIP Fund - Class 2 ^{8,14}	07/02/2007	-8.73%	1.69%	8.03%	-6.17%	1.13%	3.43%	05/01/2008
NVIT Cardinal SM Aggressive Fund - Class II ^{8,14}	03/27/2008	-10.18%	3.46%	9.14%	-2.58%	3.49%	4.38%	05/01/2008
NVIT Cardinal SM Moderately Aggressive Fund - Class II ^{8,14}	03/27/2008	-9.88%	3.08%	8.17%	-3.42%	2.76%	3.85%	05/01/2008
NVIT Investor Destinations Aggressive Fund - Class II ^{8,14}	12/12/2001	-8.92%	4.07%	9.37%	-1.99%	3.86%	4.45%	01/25/2002
NVIT Investor Destinations Moderately Aggressive Fund - Class II ^{8,14}	12/12/2001	-8.72%	3.56%	8.26%	-2.85%	3.04%	3.84%	01/25/2002
Asset allocation: Conservative allocation								
Franklin Income VIP Fund - Class 2 ^{4,14}	01/24/1989	-6.76%	2.22%	8.42%	-6.20%	0.82%	4.27%	05/01/2006
NVIT Cardinal SM Balanced Fund - Class II ^{8,14}	03/27/2008	-9.54%	1.68%	5.79%	-6.57%	0.48%	2.15%	05/01/2008
NVIT Cardinal SM Conservative Fund - Class II ^{8,14}	03/27/2008	-8.79%	0.23%	3.16%	-9.11%	-1.86%	0.00%	05/01/2008
NVIT Cardinal SM Managed Growth & Income Fund - Class II ^{8,11,13,14}	04/30/2013	-11.32%	0.60%	1.79%	-6.87%	-0.37%	-0.07%	05/01/2013
NVIT Cardinal SM Moderately Conservative Fund - Class II ^{8,14}	03/27/2008	-9.03%	1.29%	4.98%	-7.22%	-0.22%	1.53%	05/01/2008
NVIT Investor Destinations Balanced Fund - Class II ^{8,14}	03/24/2009	-8.69%	2.03%	6.11%	-6.19%	0.62%	3.75%	05/01/2009

*Current yield more closely reflects current money market fund earnings than the total return calculation.

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Investment Choices		A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Asset allocation: Conservative allocation								
NVIT Investor Destinations Conservative Fund - Class II ^{8,14}	12/12/2001	-8.36%	0.51%	2.69%	-8.74%	-1.69%	-0.44%	01/25/2002
NVIT Investor Destinations Managed Growth & Income Fund - Class II ^{8,13,14}	04/30/2013	-10.38%	1.04%	1.89%	-6.34%	-0.10%	-0.12%	05/01/2013
NVIT Investor Destinations Moderately Conservative Fund - Class II ^{8,14}	12/12/2001	-8.51%	1.61%	4.75%	-6.87%	-0.03%	1.31%	01/25/2002
Asset allocation: Moderate allocation								
American Funds NVIT Asset Allocation Fund - Class II ^{2,3,14}	08/01/1989	-7.09%	4.18%	8.88%	-3.75%	3.51%	4.70%	05/01/2006
BlackRock NVIT Managed Global Allocation Fund - Class II ^{2,8,13,14}	07/07/2015	-12.02%	N/A	-0.25%	-7.97%	N/A	-2.50%	07/13/2015
Fidelity® VIP Balanced Portfolio - Service Class 2 ^{10,14}	01/03/1995	-5.49%	5.08%	10.41%	0.21%	N/A	5.12%	05/02/2016
NVIT Cardinal SM Capital Appreciation Fund - Class II ^{8,14}	03/27/2008	-9.43%	2.75%	7.51%	-4.15%	2.16%	3.42%	05/01/2008
NVIT Cardinal SM Managed Growth Fund - Class II ^{8,11,13,14}	04/30/2013	-11.55%	0.91%	2.20%	-6.23%	0.25%	0.46%	05/01/2013
NVIT Cardinal SM Moderate Fund - Class II ^{8,14}	03/27/2008	-9.42%	2.28%	6.68%	-5.45%	1.36%	2.81%	05/01/2008
NVIT DFA Moderate Fund - Class II ^{8,11,14}	01/07/2013	-9.08%	2.01%	4.27%	-4.49%	1.13%	1.93%	05/01/2013
NVIT Investor Destinations Capital Appreciation Fund - Class II ^{8,14}	03/24/2009	-8.33%	3.22%	8.33%	-3.56%	2.43%	6.20%	05/01/2009
NVIT Investor Destinations Managed Growth Fund - Class II ^{8,11,13,14}	04/30/2013	-10.76%	1.47%	2.35%	-5.70%	0.63%	0.49%	05/01/2013
NVIT Investor Destinations Moderate Fund - Class II ^{8,14}	12/12/2001	-8.56%	2.71%	6.57%	-4.99%	1.62%	2.66%	01/25/2002
NVIT Managed American Funds Asset Allocation Fund - Class II ^{8,13,14}	07/08/2014	-7.99%	N/A	2.72%	-3.75%	N/A	0.67%	07/14/2014
Asset allocation: Tactical allocation								
PIMCO VIT All Asset Portfolio - Advisor Class ^{2,8,14}	04/30/2004	-10.20%	0.08%	5.36%	-9.61%	-2.13%	-1.61%	05/01/2012
Asset allocation: Target date								
Fidelity® VIP Freedom Fund 2010 Portfolio - Service Class ^{8,12}	04/26/2005	-8.90%	2.00%	6.61%	-7.11%	0.58%	2.70%	05/01/2006
Fidelity® VIP Freedom Fund 2020 Portfolio - Service Class ^{8,12,14}	04/26/2005	-9.11%	2.86%	7.87%	-5.63%	1.82%	3.49%	05/01/2006
Fidelity® VIP Freedom Fund 2030 Portfolio - Service Class ^{8,12,14}	04/26/2005	-9.29%	3.83%	9.22%	-3.77%	3.40%	4.49%	05/01/2006
Asset allocation: World allocation								
BlackRock Global Allocation VI Fund - Class III ^{2,14}	11/18/2003	-10.54%	0.92%	5.28%	-8.09%	-0.37%	3.33%	05/01/2009
NVIT DFA Capital Appreciation Fund - Class II ^{2,8,14}	01/07/2013	-9.57%	3.06%	5.56%	-3.78%	2.59%	3.46%	05/01/2013

Non-standardized performance: Without surrender charges (CDSC) applied

The figures shown are calculated based on a one-time investment of \$10,000 and reflect the deduction of all applicable charges, except for surrender charges (CDSC). These returns are measured from the inception date of the fund and may predate the offering of the fund in the Nationwide® separate account. Where this occurs, the performance is hypothetical in that it depicts how the underlying investment options would have performed had it been available in the Nationwide separate account during the time period. Year-to-date returns are shown only for underlying investment options incepted on or before December 31 of the previous year.

Past performance does not guarantee future results. Current performance may be lower or higher. Investment returns and principal value will vary; there may be a gain or loss when shares are sold. To obtain the most recent standardized performance, go to www.nationwide.com/variable-annuity-prospectus-and-performance.jsp.

Walled-off and closed underlying investment options**The Best of America® IV**

Investment Choices			Total Returns Periods Less Than 1 Year		Average Annual Total Returns as of 11/30/18			
Underlying Investment Option	Status	Inception Date	Month	YTD	One Year	Three Years	Five Years	10 Years or Since Inception
Large cap stocks: Large-cap blend								
Dreyfus Stock Index Fund, Inc. - Initial Shares	Walled Off	09/29/1989	1.93%	3.61%	4.34%	10.17%	9.15%	12.39%
Dreyfus Sustainable U.S. Equity Portfolio, Inc. - Initial Shares	Walled Off	10/06/1993	1.89%	3.28%	2.87%	7.25%	6.75%	11.56%
Dreyfus VIF Appreciation Portfolio - Initial Shares	Walled Off	04/05/1993	1.10%	0.62%	2.22%	9.29%	6.88%	10.19%
Neuberger Berman NVIT Multi Cap Opportunities Fund - Class I ³	Walled Off	03/24/2008	3.04%	3.42%	4.65%	11.41%	8.29%	13.96%
Large cap stocks: Large-cap growth								
American Funds Insurance Series® Growth Fund - Class 1	Walled Off	02/08/1984	1.36%	6.94%	7.46%	12.75%	11.11%	14.55%
Dreyfus VIF Growth & Income Portfolio - Initial Shares	Walled Off	05/02/1994	1.24%	3.51%	4.66%	8.82%	8.15%	12.52%
Invesco VI American Franchise Fund - Series II	Walled Off	09/18/2000	0.71%	4.23%	3.82%	8.79%	8.42%	14.84%
Janus Henderson VIT Forty Portfolio: Service Shares	Walled Off	05/01/1997	1.54%	8.44%	7.60%	10.96%	11.06%	13.98%
Neuberger Berman AMT Sustainable Equity Portfolio - Class I	Walled Off	02/18/1999	3.39%	3.20%	4.39%	8.51%	7.22%	11.88%
Large cap stocks: Large-cap value								
American Century VP Income & Growth Fund - Class I	Walled Off	10/30/1997	1.73%	1.05%	2.13%	9.53%	7.08%	11.07%
BlackRock Equity Dividend VI Fund - Class III	Walled Off	07/01/1993	1.25%	0.14%	0.65%	8.87%	7.05%	8.98%
Fidelity® VIP Value Strategies Portfolio - Service Class ³	Walled Off	02/20/2002	1.48%	-8.30%	-7.51%	3.44%	3.49%	13.24%
NVIT Multi-Manager Large Cap Value Fund - Class II	Closed	03/24/2008	2.13%	-2.71%	-1.18%	6.35%	5.66%	10.13%
Mid cap stocks: Mid-cap blend								
Invesco VI Mid Cap Core Equity Fund - Series II ³	Walled Off	09/10/2001	1.20%	-5.41%	-5.27%	4.40%	3.21%	7.89%
Mid cap stocks: Mid-cap growth								
Fidelity® VIP Mid Cap Portfolio - Service Class ³	Walled Off	12/28/1998	0.31%	-5.08%	-3.90%	5.98%	5.48%	11.94%
Invesco VI Mid Cap Growth Fund - Series II ³	Walled Off	09/25/2000	0.28%	2.96%	3.11%	6.02%	6.00%	13.09%
Neuberger Berman AMT Mid-Cap Growth Portfolio - S Class ³	Walled Off	11/03/1997	2.22%	2.45%	2.12%	7.57%	6.88%	12.17%
Small cap stocks: Small-cap blend								
Dreyfus IP Small Cap Stock Index Portfolio - Service Shares ³	Walled Off	05/01/2002	1.40%	2.35%	1.39%	9.97%	7.11%	13.52%

Walled-off and closed underlying investment options

The Best of America® IV

Investment Choices			Total Returns Periods Less Than 1 Year		Average Annual Total Returns as of 11/30/18			
Underlying Investment Option	Status	Inception Date	Month	YTD	One Year	Three Years	Five Years	10 Years or Since Inception
Small cap stocks: Small-cap value								
Franklin VIPT Small Cap Value VIP Fund - Class 2 ³	Walled Off	04/30/1998	3.18%	-3.78%	-4.57%	8.19%	4.20%	11.88%
International stocks: Emerging markets								
Templeton VIPT Developing Markets VIP Fund - Class 2 ^{2,5}	Walled Off	03/04/1996	3.91%	-14.27%	-12.43%	9.87%	-0.45%	6.07%
VanEck VIP Trust Emerging Markets Fund - Initial Class ^{2,5}	Walled Off	12/21/1995	5.62%	-21.74%	-18.89%	2.83%	-0.85%	10.57%
International stocks: Foreign large blend								
Janus Henderson VIT Overseas Portfolio: Service Shares ²	Walled Off	05/02/1994	-0.51%	-11.52%	-10.71%	0.38%	-4.22%	4.75%
International stocks: Foreign large value								
Templeton VIPT Foreign VIP Fund - Class 2 ²	Walled Off	05/01/1992	0.26%	-11.73%	-10.02%	0.99%	-2.82%	4.99%
Bonds: Emerging markets bond								
Morgan Stanley VIF Emerging Markets Debt Portfolio - Class I ^{2,5,9}	Closed	06/16/1997	-0.82%	-9.23%	-9.28%	1.37%	1.03%	5.56%
VanEck VIP Trust Unconstrained Emerging Markets Bond Fund - Initial Class ^{2,5,9}	Walled Off	09/01/1989	-1.51%	-7.74%	-7.09%	1.41%	-1.71%	0.50%
Bonds: High yield bond								
American Funds Insurance Series® High Income Bond Fund - Class I ^{4,9}	Walled Off	02/08/1984	-1.18%	-0.82%	-1.07%	5.57%	2.05%	7.81%
Fidelity® VIP High Income Portfolio - Initial Class ^{4,9}	Walled Off	09/19/1985	-1.03%	-2.12%	-2.32%	3.83%	1.89%	8.05%
Ivy VIP High Income - Class II ^{4,9}	Walled Off	07/13/1987	-1.24%	-0.89%	-0.51%	4.52%	1.94%	9.55%
Bonds: Intermediate government bond								
American Funds Insurance Series® U.S. Government/AAA-Rated Securities Fund - Class 1 ^{6,9}	Walled Off	12/02/1985	0.82%	-2.02%	-2.38%	-0.89%	0.10%	1.20%
Bonds: Intermediate-term bond								
Morgan Stanley VIF Core Plus Fixed Income Portfolio - Class I ⁹	Walled Off	01/02/1997	0.08%	-3.13%	-2.91%	1.49%	1.77%	3.55%
Oppenheimer Total Return Bond Fund/VA - Non-Service Shares ⁹	Walled Off	04/03/1985	0.16%	-3.38%	-3.16%	0.05%	1.05%	4.02%
Bonds: Investment grade bond								
Federated Quality Bond Fund II - Primary Shares ⁹	Walled Off	04/22/1999	-0.30%	-2.71%	-2.84%	0.15%	0.26%	3.73%
Short-term bonds: Short-term bond								
Neuberger Berman AMT Short Duration Bond Portfolio - I Class ⁹	Walled Off	09/10/1984	0.09%	-0.76%	-1.17%	-0.83%	-0.97%	1.39%
Specialty: Natural resources								
VanEck VIP Trust Global Hard Assets Fund - Initial Class ^{2,3,5,15}	Closed	09/01/1989	-5.96%	-21.68%	-14.94%	-1.67%	-10.89%	0.01%
Asset allocation: Conservative allocation								
AB VPS Dynamic Asset Allocation Portfolio - Class B ^{2,14}	Walled Off	04/01/2011	0.97%	-5.51%	-5.03%	1.97%	1.58%	2.58%
Oppenheimer Conservative Balanced Fund/VA - Non-Service Shares ¹⁴	Walled Off	02/09/1987	-0.17%	-3.93%	-3.48%	1.78%	2.62%	6.42%
Asset allocation: Moderate allocation								
American Century VP Balanced Fund - Class I ¹⁴	Walled Off	05/01/1991	0.98%	-0.51%	-0.24%	4.86%	4.21%	7.51%
Fidelity® VIP Asset Manager Portfolio - Initial Class ¹⁴	Walled Off	09/01/1989	0.58%	-2.83%	-2.34%	2.88%	2.80%	7.30%
Asset allocation: Tactical allocation								
Goldman Sachs VIT Global Trends Allocation Fund - Service Shares ^{2,14}	Walled Off	04/16/2012	0.55%	-3.10%	-2.56%	2.98%	1.10%	2.86%

Walled-off and closed underlying investment options

The Best of America® IV

Investment Choices			Total Returns Periods Less Than 1 Year		Average Annual Total Returns as of 11/30/18			
Underlying Investment Option	Status	Inception Date	Month	YTD	One Year	Three Years	Five Years	10 Years or Since Inception
Asset allocation: World allocation								
Ivy VIP Asset Strategy - Class II ^{2,14}	Walled Off	05/01/1995	1.23%	-1.23%	-0.30%	2.20%	-0.96%	5.41%

A. Non-standardized performance: With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of \$10,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product starting in the second year. These returns are measured from the inception date of the underlying investment options and may predate the offering of the underlying investment options in the Nationwide® separate account. Where this occurs, performance is hypothetical in that it depicts how the underlying investment options would have performed had it been available in the Nationwide separate account during the time period.

B. Standardized performance: With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of \$1,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product starting in the second year. These returns are measured from the date the underlying investment options was included in the Nationwide separate account.

Past performance does not guarantee future results. Current performance may be lower or higher. Investment returns and principal value will vary; there may be a gain or loss when shares are sold. To obtain the most recent standardized performance, go to www.nationwide.com/variable-annuity-prospectus-and-performance.jsp.

Walled-off and closed underlying investment options**The Best of America® IV**

Investment Choices			A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Status	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Large cap stocks: Large-cap blend									
Dreyfus Stock Index Fund, Inc. - Initial Shares	Walled Off	09/29/1989	-1.96%	8.77%	12.39%	6.81%	9.21%	7.68%	10/01/1993
Dreyfus Sustainable U.S. Equity Portfolio, Inc. - Initial Shares	Walled Off	10/06/1993	-3.43%	6.33%	11.56%	1.77%	6.34%	6.96%	10/06/1993
Dreyfus VIF Appreciation Portfolio - Initial Shares	Walled Off	04/05/1993	-4.08%	6.47%	10.19%	3.60%	6.24%	6.19%	07/14/1997
Neuberger Berman NVIT Multi Cap Opportunities Fund - Class I ³	Walled Off	03/24/2008	-1.65%	7.90%	13.96%	6.12%	8.32%	7.21%	05/01/2008
Large cap stocks: Large-cap growth									
American Funds Insurance Series® Growth Fund - Class 1	Walled Off	02/08/1984	1.16%	10.75%	14.55%	12.57%	11.20%	9.35%	05/01/1987
Dreyfus VIF Growth & Income Portfolio - Initial Shares	Walled Off	05/02/1994	-1.64%	7.76%	12.52%	9.89%	8.53%	7.87%	12/23/1996
Invesco VI American Franchise Fund - Series II	Walled Off	09/18/2000	-2.48%	8.03%	14.84%	11.01%	9.99%	10.10%	04/27/2012
Janus Henderson VIT Forty Portfolio: Service Shares	Walled Off	05/01/1997	1.30%	10.70%	13.98%	13.46%	11.85%	8.99%	05/01/2000
Neuberger Berman AMT Sustainable Equity Portfolio - Class I	Walled Off	02/18/1999	-1.91%	6.81%	11.88%	4.08%	6.64%	6.43%	05/01/2003
Large cap stocks: Large-cap value									
American Century VP Income & Growth Fund - Class I	Walled Off	10/30/1997	-4.17%	6.67%	11.07%	5.35%	7.38%	6.49%	05/01/1998
BlackRock Equity Dividend VI Fund - Class III	Walled Off	07/01/1993	-5.65%	6.64%	8.98%	0.47%	N/A	4.76%	05/01/2015
Fidelity® VIP Value Strategies Portfolio - Service Class ³	Walled Off	02/20/2002	-13.29%	3.01%	13.24%	-4.56%	3.65%	6.66%	05/01/2002
NVIT Multi-Manager Large Cap Value Fund - Class II	Closed	03/24/2008	-7.40%	5.23%	10.13%	-0.84%	5.39%	5.41%	05/01/2008
Mid cap stocks: Mid-cap blend									
Invesco VI Mid Cap Core Equity Fund - Series II ³	Walled Off	09/10/2001	-11.20%	2.73%	7.89%	-4.25%	2.32%	4.42%	05/01/2012
Mid cap stocks: Mid-cap growth									
Fidelity® VIP Mid Cap Portfolio - Service Class ³	Walled Off	12/28/1998	-9.93%	5.04%	11.94%	2.07%	5.99%	7.35%	05/01/2006
Invesco VI Mid Cap Growth Fund - Series II ³	Walled Off	09/25/2000	-3.19%	5.57%	13.09%	7.76%	5.94%	7.54%	04/27/2012

Walled-off and closed underlying investment options

The Best of America® IV

Investment Choices			A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Status	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Mid cap stocks: Mid-cap growth									
Neuberger Berman AMT Mid-Cap Growth Portfolio - S Class ³	Walled Off	11/03/1997	-4.18%	6.46%	12.17%	11.58%	6.99%	7.75%	12/31/2002
Small cap stocks: Small-cap blend									
Dreyfus IP Small Cap Stock Index Portfolio - Service Shares ³	Walled Off	05/01/2002	-4.91%	6.70%	13.52%	7.61%	8.02%	8.32%	05/01/2002
Small cap stocks: Small-cap value									
Franklin VIPT Small Cap Value VIP Fund - Class 2 ³	Walled Off	04/30/1998	-10.55%	3.74%	11.88%	-1.15%	3.96%	5.91%	11/15/2002
International stocks: Emerging markets									
Templeton VIPT Developing Markets VIP Fund - Class 2 ^{2,5}	Walled Off	03/04/1996	-17.86%	-0.99%	6.07%	-11.05%	N/A	-2.36%	04/30/2014
VanEck VIP Trust Emerging Markets Fund - Initial Class ^{2,5}	Walled Off	12/21/1995	-23.87%	-1.39%	10.57%	-19.29%	-2.00%	3.82%	12/23/1996
International stocks: Foreign large blend									
Janus Henderson VIT Overseas Portfolio: Service Shares ²	Walled Off	05/02/1994	-16.26%	-4.73%	4.75%	-8.00%	-4.58%	-1.00%	05/01/2000
International stocks: Foreign large value									
Templeton VIPT Foreign VIP Fund - Class 2 ²	Walled Off	05/01/1992	-15.62%	-3.35%	4.99%	-10.96%	-3.82%	0.21%	11/15/2002
Bonds: Emerging markets bond									
Morgan Stanley VIF Emerging Markets Debt Portfolio - Class I ^{2,5,9}	Closed	06/16/1997	-14.93%	0.51%	5.56%	-14.55%	-1.56%	1.97%	07/14/1997
VanEck VIP Trust Unconstrained Emerging Markets Bond Fund - Initial Class ^{2,5,9}	Walled Off	09/01/1989	-12.89%	-2.24%	0.50%	-14.47%	-4.48%	-2.36%	09/01/1989
Bonds: High yield bond									
American Funds Insurance Series® High Income Bond Fund - Class I ^{4,9}	Walled Off	02/08/1984	-7.30%	1.55%	7.81%	-7.17%	-0.31%	3.63%	05/01/1987
Fidelity® VIP High Income Portfolio - Initial Class ^{4,9}	Walled Off	09/19/1985	-8.46%	1.38%	8.05%	-8.41%	-0.21%	3.44%	05/01/1987
Ivy VIP High Income - Class II ^{4,9}	Walled Off	07/13/1987	-6.78%	1.44%	9.55%	-6.51%	-0.09%	1.74%	05/01/2012
Bonds: Intermediate government bond									
American Funds Insurance Series® U.S. Government/AAA-Rated Securities Fund - Class 1 ^{6,9}	Walled Off	12/02/1985	-8.51%	-0.44%	1.20%	-12.22%	-3.38%	-1.34%	05/01/1987
Bonds: Intermediate-term bond									
Morgan Stanley VIF Core Plus Fixed Income Portfolio - Class I ⁹	Walled Off	01/02/1997	-9.01%	1.26%	3.55%	-10.57%	-1.02%	0.97%	05/01/2006
Oppenheimer Total Return Bond Fund/VA - Non-Service Shares ⁹	Walled Off	04/03/1985	-9.24%	0.53%	4.02%	-11.14%	-1.83%	-3.40%	09/01/1989
Bonds: Investment grade bond									
Federated Quality Bond Fund II - Primary Shares ⁹	Walled Off	04/22/1999	-8.94%	-0.28%	3.73%	-11.10%	-2.60%	0.95%	05/01/2002
Short-term bonds: Short-term bond									
Neuberger Berman AMT Short Duration Bond Portfolio - I Class ⁹	Walled Off	09/10/1984	-7.39%	-1.50%	1.39%	-10.26%	-4.39%	-2.76%	12/01/1987
Specialty: Natural resources									
VanEck VIP Trust Global Hard Assets Fund - Initial Class ^{2,3,5,15}	Closed	09/01/1989	-20.20%	-11.33%	0.01%	-9.59%	-11.91%	-5.29%	09/01/1989
Asset allocation: Conservative allocation									
AB VPS Dynamic Asset Allocation Portfolio - Class B ^{2,14}	Walled Off	04/01/2011	-10.98%	1.07%	2.54%	-7.65%	-0.22%	0.64%	05/01/2012
Oppenheimer Conservative Balanced Fund/VA - Non-Service Shares ¹⁴	Walled Off	02/09/1987	-9.53%	2.13%	6.42%	-7.56%	0.93%	-0.09%	09/01/1989

Walled-off and closed underlying investment options

The Best of America® IV

Investment Choices			A. Non-standardized Performance: Average Annual Total Returns as of 11/30/18			B. Standardized Performance: Average Annual Total Returns as of 09/30/18			
Underlying Investment Option	Status	Inception Date	One Year	Five Years	10 Years or Since Inception	One Year	Five Years	10 Years or Since Inclusion	Inclusion Date
Asset allocation: Moderate allocation									
American Century VP Balanced Fund - Class I ¹⁴	Walled Off	05/01/1991	-6.52%	3.75%	7.51%	-1.16%	3.18%	3.90%	05/01/1992
Fidelity® VIP Asset Manager Portfolio - Initial Class ¹⁴	Walled Off	09/01/1989	-8.48%	2.31%	7.30%	-4.69%	1.33%	3.38%	09/01/1989
Asset allocation: Tactical allocation									
Goldman Sachs VIT Global Trends Allocation Fund - Service Shares ^{2,14}	Walled Off	04/16/2012	-8.68%	0.58%	2.70%	-2.57%	-0.49%	0.73%	05/01/2012
Asset allocation: World allocation									
Ivy VIP Asset Strategy - Class II ^{2,14}	Walled Off	05/01/1995	-6.58%	-1.50%	5.41%	-0.59%	-2.28%	3.11%	05/01/2009

Understanding Risks

Here's a list of some of the risks associated with the variable annuity underlying investment choices. For specific risks related to each investment, see the prospectus.

1. **Government Money Market Funds:** Funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The funds are open to all investors, and although they seek to preserve the value of the investment at \$1.00 per share, they cannot guarantee they will do so. You could lose money by investing in a fund. A fund may impose a fee upon sale of shares or temporarily suspend the ability to sell shares if the fund's liquidity falls below required minimums because of market conditions or other factors. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.
2. **International/emerging markets funds:** Funds that invest internationally involve risks not associated with investing solely in the United States, such as currency fluctuation, political risk, differences in accounting and the limited availability of information.
3. **Small-/Mid-cap funds:** Funds investing in stocks of small-cap, mid-cap or emerging companies may have less liquidity than those investing in larger, established companies and may be subject to greater price volatility and risk than the overall stock market.
4. **High-yield funds:** Funds that invest in high-yield securities are subject to greater credit risk, liquidity risk, and price fluctuations than funds that invest in higher-quality securities. The prices of high-yield bonds tend to be more sensitive to adverse economic and business conditions than are higher-rated corporate bonds. Increased volatility may reduce the market value of high-yield bonds. They are also subject to the claims-paying ability of the issuing company.
5. **Nondiversified funds:** Funds that invest in a concentrated sector or focus on a relatively small number of securities may be subject to greater volatility than a more diversified investment.
6. **Government funds:** While the funds invest primarily in the securities of the U.S. government and its agencies, the values are not guaranteed by these entities.
7. **Real estate funds:** Funds that focus on real estate investing are sensitive to economic and business cycles, changing demographic patterns and government actions.
8. **Fund-of-funds:** Designed to provide diversification and asset allocation across several types of investments and asset classes, primarily by investing in underlying funds. Therefore, in addition to the expenses of the portfolio, you are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds.
9. **Bond funds:** These funds have the same interest rate, inflation and credit risks associated with the underlying bonds owned by the fund. Interest rate risk is the possibility of a change in the value of a bond due to changing interest rates. Inflation risk arises from the decline in value of cash flows due to loss of purchasing power. Credit risk is the potential loss on an investment based on the bond issuer's failure to repay on the amount borrowed.
10. A short-term trading fee may apply for exchanges made within 60 days of original allocation to this fund. Please refer to the prospectus for details.
11. For six trades occurring within a calendar quarter, Nationwide will issue a warning letter. If there are more than 11 trades in two consecutive quarters or 20 trades occurring within a calendar year involving limited transfer funds, Nationwide may limit contract owner to submitting transfer requests involving limited transfer funds via U.S. mail on a Nationwide-issued form. See prospectus for more details.
12. **Target Date/Maturity funds:** For products that do include Target Date/Maturity funds please keep in mind that like other funds, target date funds are subject to market risk and loss. Loss of principal can occur at any time, including before, at or after the target date. There is no guarantee that target date funds will provide enough income for retirement.
13. **Managed volatility funds:** Funds that are designed to offer traditional long-term investments blended with a strategy that seeks to mitigate risk and manage portfolio volatility. These funds may not be successful in reducing volatility, and it is possible that the funds' volatility management strategies could result in losses greater than if the funds did not use such strategies.
14. **Asset allocation funds:** These funds may invest across multiple asset classes including, but not limited to, domestic and foreign stocks, bonds, and cash. The use of diversification and asset allocation as a part of an overall investment strategy does not assure a profit or protect against loss in declining market.
15. **Commodities/Natural resources:** Specific uncertainties associated with commodities and natural resources investing include changes in supply-and-demand relationships due to environmental, economic and political factors, which may cause increased volatility and decreased liquidity.
16. These funds may provide less common return patterns than traditional equity or fixed income. These funds incorporate investment strategies that may increase or decrease volatility due to the fund's use of options or futures. Leveraged exposure can result in accelerated losses as well as accelerated gains, depending on how the market moves.

Finding solutions that fit

Your investment professional is a personal resource with the knowledge and commitment to help you determine how to best meet your investment and life insurance needs. Working with him or her, you can learn more about how Nationwide's many products can help you achieve your financial goals. For more information, visit **[nationwide.com](https://www.nationwide.com)**.



• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

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The underlying investment options cannot be purchased directly by the general public. They are only available through variable annuity and life insurance products, or in certain qualified pension or retirement plans.

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Contract/Policy numbers: All state variations of: APO-1293-3A

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