## America's marketFlex Annuity ${ }^{\text {® }}$

The Department of Labor requires disclosure of fees, compensation and services provided to the plan to the responsible plan fiduciary. The following is important disclosure information that you should consider in connection with the non-fiduciary services to be provided by Nationwide Life Insurance Company, Nationwide Life \& Annuity Insurance Company and their affiliates ("Nationwide").

Should you have any questions about the information provided to you concerning our services or compensation, or have any other inquiries or requests for additional information, please contact Nationwide's Service Center at 1-800-848-6331. Information about Nationwide is included in the annuity contract prospectus.

## GENERAL INFORMATION

Nationwide is a life insurance company and provider of life insurance policies and annuity contracts. It is admitted to do business in all states, the District of Columbia and Puerto Rico. Nationwide offers a wide array of such products, many with different charges, benefit features and underlying investment options. This process of comparison and analysis should aid in determining whether the purchase of the contract described in this disclosure is consistent with your investment objectives, risk tolerance, investment time horizon, marital status, tax situation and other personal characteristics and needs. Nationwide assumes no plan fiduciary responsibility.

FEES AND EXPENSES

| Mortality and <br> Expense Risk <br> charge | Nationwide deducts a Mortality and Expense Risk charge from the Variable Account. The charge is <br> computed on a daily basis and is equal to an annualized rate of the Daily Net Assets of the Variable <br> Account. Nationwide may realize a profit from this charge. |
| :--- | :--- |
| Administrative <br> charge | Nationwide deducts an Administrative charge from the Variable Account. The charge is computed on <br> a daily basis and is equal to an annualized rate of the Daily Net Assets of the Variable Account. <br> Nationwide may realize a profit from this charge. |
| Maintenance <br> charge | On each Contract Anniversary (and upon full surrender of the contract), Nationwide deducts a <br> Contract Maintenance Charge. If, on any Contract Anniversary (or on the date of a full surrender), the <br> Contract Value is \$50,000 or more, Nationwide will waive this charge from that point forward. |
| Contingent <br> deferred sales <br> charge (CDSC) | Nationwide does not deduct a sales charge from purchase payments upon deposit into the Contract. <br> However, Nationwide may deduct a CDSC if any amount is withdrawn from the Contract. This CDSC <br> reimburses Nationwide for sales expenses. For purposes of calculating the CDSC, surrenders are <br> considered to come first from the oldest purchase payment, then the next oldest etc. Earnings are not <br> subject to CDSC but may not be distributed prior to the distribution of all purchase payments. Note <br> for tax purposes, a surrender is treated as a withdrawal of earnings first. |
| Premium <br> taxes | Nationwide will charge against the Contract Value any premium taxes levied by a state or other <br> governmental entity. These charges will be assessed at the time Nationwide is assessed the premium <br> taxes by the state. Requirements may vary from state to state and are subject to change. |
| Loans | If loans are available to your plan and in your state, Nationwide may charge a loan processing fee <br> of \$25 each time a new loan is processed. This fee compensates Nationwide for expenses related <br> to administering and processing loans. Loan interest charges are 2.25\% (net). |


| Commission | Nationwide pays a premium-based commission, asset-based commission or a combination of these to Firms that sell its annuity contracts. The maximum gross commission paid on this contract is $6.75 \%$ of purchase payments. |
| :---: | :---: |
| Marketing Allowance | Nationwide may pay the selling firm a marketing allowance which is based on the firm's willingness to promote Nationwide's products. For more information on the exact compensation arrangement associated with this contract, please consult the registered representative. |
| Underlying Investment Options and Fees | Underlying investment options ("investment options") impose fees and expenses. These charges are in addition to the costs assessed by the contract. The prospectus for each investment option provides additional information regarding the applicable fees and expenses. Descriptions of applicable investment options, their expenses and how they are assessed including the minimum and maximum total operating expenses charged by the investment option are included in the annuity contract prospectus. For individual investment option prospectuses, refer to www.nationwide.com/variable- |
|  | annuities.jsp. |
|  | The investment options incur expenses each time they sell, administer, or redeem their shares. The Variable Account aggregates Contract Owner purchase, redemption, and transfer requests and submits net or aggregated purchase/redemption requests to each investment option daily. The Variable Account (not the Contract Owners) is the investment option shareholder. When the Variable Account aggregates transactions, the investment option does not incur the expense of processing individual transactions it would normally incur if it sold its shares directly to the public. Nationwide incurs these expenses instead. Nationwide also incurs the distribution costs of selling the contract, which benefit the underlying investment option by providing Contract Owners with SubAccount options that correspond to the option. <br> An investment advisor or subadvisor of an investment option or its affiliates may: <br> - Provide Nationwide with wholesaling services that assist in the distribution of the contract and may pay Nationwide to participate in educational and/or marketing activities <br> - Pay Nationwide 12b-1 fees, sub-transfer agent fees, administrative service plan fees or payments by an investment option's advisor or subadvisor <br> - Make certain payments to Nationwide or its affiliates; the amount of these payments is typically based on a percentage of assets invested in the investment option attributable to the contracts and other variable contracts Nationwide and its affiliated issue, but in some cases may involve a flat fee. These payments may be used by Nationwide for any corporate purpose, which include reducing the prices of the contracts, paying expenses that Nationwide or its affiliates incur in promoting, marketing and administering the contracts and the investment options, and achieving a profit <br> Information about Nationwide's relationship with investment options and resulting benefits and payments is included in the annuity contract prospectus. |
| Penalty-free withdrawal | Generally, Nationwide allows a percentage of purchase payments or the amount of the required minimum distribution, noncumulative to be taken without penalty. Note that withdrawals of earnings at any age are subject to ordinary income tax; distributions prior to age $591 / 2$ may be subject to a $10 \%$ tax penalty. |


| Investment Option | Fund Status |
| :---: | :---: |
| Asset Allocation |  |
| AB VPS Balanced Hedged Allocation Portfolio - Class B | Walled Off |
| American Funds Insurance Series(R) Capital Income Builder(R) - Class 4 | Active |
| BlackRock 60/40 Target Allocation ETF VI - Class III | Active |
| BlackRock Global Allocation VI Fund - Class III | Active |
| Fidelity(R) VIP Asset Manager Portfolio - Service Class 2 | Walled Off |
| Fidelity(R) VIP Balanced Portfolio - Service Class 2 | Active |
| Franklin VIPT Allocation VIP Fund - Class 2 | Walled Off |
| Franklin VIPT Income VIP Fund - Class 2 | Walled Off |
| Goldman Sachs VIT Trend Driven Allocation Fund - Service Shares | Walled Off |
| Invesco V.I. Balanced-Risk Allocation Fund - Series II Shares | Active |
| Macquarie VIP Asset Strategy Series - Service Class | Walled Off |
| MFS(R) VIT II Global Tactical Allocation Portfolio - Service Class | Walled Off |
| Morgan Stanley VIF Global Strategist Portfolio - Class II | Walled Off |
| NVIT American Funds Asset Allocation Fund - Class II | Active |
| NVIT BlackRock Managed Global Allocation Fund - Class II | Active |
| NVIT Blueprint(R) Aggressive Fund - Class II | Active |
| NVIT Blueprint(R) Balanced Fund - Class II | Active |
| NVIT Blueprint(R) Capital Appreciation Fund - Class II | Active |
| NVIT Blueprint(R) Conservative Fund - Class II | Active |
| NVIT Blueprint(R) Managed Growth \& Income Fund - Class II | Active |
| NVIT Blueprint(R) Managed Growth Fund - Class II | Active |
| NVIT Blueprint(R) Moderate Fund - Class II | Active |
| NVIT Blueprint(R) Moderately Aggressive Fund - Class II | Active |
| NVIT Blueprint(R) Moderately Conservative Fund - Class II | Active |
| NVIT Investor Destinations Aggressive Fund - Class II | Active |
| NVIT Investor Destinations Balanced Fund - Class II | Active |
| NVIT Investor Destinations Capital Appreciation Fund - Class II | Active |
| NVIT Investor Destinations Conservative Fund - Class II | Active |
| NVIT Investor Destinations Managed Growth \& Income Fund - Class II | Active |
| NVIT Investor Destinations Managed Growth Fund - Class II | Active |
| NVIT Investor Destinations Moderate Fund - Class II | Active |
| NVIT Investor Destinations Moderately Aggressive Fund - Class II | Active |
| NVIT Investor Destinations Moderately Conservative Fund - Class II | Active |
| PIMCO VIT All Asset Portfolio - Advisor Class | Active |
| Rydex VT Mid-Cap 1.5x Strategy Fund | Walled Off |
| Rydex VT Nova Fund | Walled Off |
| Bonds |  |
| BlackRock Total Return VI Fund - Class III | Active |
| Columbia VP High Yield Bond Fund - Class 2 | Active |
| Eaton Vance VT Floating-Rate Income Fund - Initial Class | Walled Off |
| Fidelity(R) VIP High Income Portfolio - Service Class 2 | Walled Off |
| Fidelity(R) VIP Investment Grade Bond Portfolio - Service Class 2 | Active |
| Fidelity(R) VIP Strategic Income Portfolio - Service Class 2 | Active |
| Guggenheim VF Floating Rate Strategies | Active |
| Legg Mason Partners VIT Western Asset Variable Global High Yield Bond Portfolio Class II | Walled Off |
| Lord Abbett Series Total Return Portfolio - Class VC | Active |
| Morgan Stanley VIF Emerging Markets Debt Portfolio - Class II | Active |
| NVIT Amundi Multi Sector Bond Fund - Class I | Active |
| NVIT BNY Mellon Core Plus Bond Fund - Class II | Substituted |
| NVIT BNY Mellon Core Plus Bond Fund - Class P | Active |


| NVIT Bond Index Fund - Class I | Active |
| :---: | :---: |
| NVIT DoubleLine Total Return Tactical Fund - Class II | Active |
| NVIT Federated High Income Bond Fund - Class I | Active |
| NVIT Government Bond Fund - Class I | Walled Off |
| NVIT iShares Fixed Income ETF Fund - Class II | Active |
| PIMCO VIT Emerging Markets Bond Portfolio - Advisor Class | Active |
| PIMCO VIT Global Bond Opportunities Portfolio (Unhedged) - Advisor Class | Active |
| PIMCO VIT High Yield Portfolio - Advisor Class | Active |
| PIMCO VIT Income Portfolio - Advisor Class | Active |
| PIMCO VIT International Bond Portfolio (U.S. Dollar-Hedged) - Advisor Class | Active |
| PIMCO VIT Total Return Portfolio - Advisor Class | Substituted |
| Pioneer High Yield VCT Portfolio - Class II | Closed |
| ProFund Access VP High Yield | Active |
| ProFund VP U.S. Government Plus | Walled Off |
| Rydex VT High Yield Strategy Fund | Active |
| Templeton VIPT Global Bond VIP Fund - Class 2 | Walled Off |
| Cash |  |
| NVIT Government Money Market Fund - Class II | Active |
| International Stocks |  |
| AB VPS International Value Portfolio - Class B | Walled Off |
| ALPS VIT Global Opportunity Portfolio - Class III | Active |
| American Funds Insurance Series(R) Global Small Cap Fund - Class 4 | Active |
| Fidelity(R) VIP Emerging Markets Portfolio - Service Class 2 | Active |
| Franklin VIPT Mutual Global Discovery VIP Fund - Class 2 | Walled Off |
| Invesco V.I. Global Fund - Series II | Walled Off |
| Lazard Retirement Emerging Markets Equity Portfolio - Service Shares | Walled Off |
| NVIT Columbia Overseas Value Fund - Class Z | Active |
| NVIT International Index Fund - Class I | Active |
| NVIT iShares Global Equity ETF Fund - Class II | Active |
| NVIT NS Partners International Focused Growth Fund: Class II | Active |
| ProFund VP Asia 30 | Active |
| ProFund VP Emerging Markets | Active |
| ProFund VP Europe 30 | Active |
| ProFund VP International | Active |
| ProFund VP Japan | Active |
| Rydex VT Europe 1.25x Strategy Fund | Walled Off |
| Large Cap Stocks |  |
| BlackRock Equity Dividend VI Fund - Class III | Walled Off |
| Fidelity(R) VIP Contrafund(SM) Portfolio - Service Class 2 | Walled Off |
| Fidelity(R) VIP Equity-Income Portfolio(SM) - Service Class 2 | Active |
| Fidelity(R) VIP Growth \& Income Portfolio - Service Class 2 | Active |
| Fidelity(R) VIP Growth Portfolio - Service Class 2 | Active |
| NVIT AQR Large Cap Defensive Style Fund - Class I | Active |
| NVIT BNY Mellon Dynamic U.S. Core Fund - Class II | Active |
| NVIT BNY Mellon Dynamic U.S. Equity Income - Class Z | Active |
| NVIT Jacobs Levy Large Cap Core Fund - Class II | Walled Off |
| NVIT Jacobs Levy Large Cap Growth Fund - Class II | Active |
| NVIT S\&P 500 Index Fund - Class I | Active |
| ProFund VP Bull | Active |
| ProFund VP Nasdaq-100 | Active |
| ProFund VP UltraNasdaq-100 | Walled Off |
| Rydex VT NASDAQ-100(R) Fund | Active |
| Rydex VT S\&P 500 Pure Growth Fund | Active |


| Rydex VT S\&P 500 Pure Value Fund | Active |
| :---: | :---: |
| Mid Cap Stocks |  |
| BNY Mellon IP MidCap Stock Portfolio - Service Shares | Walled Off |
| NVIT Allspring Discovery Fund - Class I | Closed |
| NVIT Allspring Discovery Fund - Class II | Walled Off |
| NVIT Mid Cap Index Fund - Class I | Active |
| NVIT Victory Mid Cap Value Fund - Class II | Active |
| Rydex VT S\&P MidCap 400 Pure Growth Fund | Active |
| Short-term Bonds |  |
| NVIT Loomis Short Term Bond Fund - Class II | Walled Off |
| Small Cap Stocks |  |
| NVIT Invesco Small Cap Growth Fund - Class I | Active |
| NVIT Multi-Manager Small Cap Value Fund - Class I | Active |
| NVIT Multi-Manager Small Company Fund - Class I | Active |
| NVIT Small Cap Index Fund - Class II | Active |
| Rydex VT S\&P MidCap 400 Pure Value Fund | Active |
| Rydex VT S\&P SmallCap 600 Pure Growth Fund | Active |
| Rydex VT S\&P SmallCap 600 Pure Value Fund | Active |
| Specialty |  |
| ALPS VIT ALPS/Alerian Energy Infrastructure Portfolio - Class III | Active |
| Credit Suisse Commodity Return Strategy Portfolio - Class 1 | Active |
| Fidelity(R) VIP Real Estate Portfolio - Service Class 2 | Walled Off |
| Goldman Sachs VIT Multi-Strategy Alternatives Portfolio - Service Shares | Active |
| MainStay VP MacKay Convertible Portfolio - Service 2 Class | Active |
| Morgan Stanley VIF Global Infrastructure Portfolio - Class II | Active |
| Morgan Stanley VIF Global Real Estate Portfolio - Class II | Walled Off |
| Neuberger Berman AMT U.S. Equity Index PutWrite Strategy Portfolio - Class S | Closed |
| NVIT Real Estate Fund - Class II | Active |
| PIMCO VIT CommodityRealReturn(R) Strategy Portfolio - Advisor Class | Active |
| PIMCO VIT Dynamic Bond Portfolio - Advisor Class | Active |
| ProFund VP Banks | Active |
| ProFund VP Bear | Walled Off |
| ProFund VP Biotechnology | Active |
| ProFund VP Communication Services | Active |
| ProFund VP Consumer Discretionary | Active |
| ProFund VP Consumer Staples | Active |
| ProFund VP Energy | Active |
| ProFund VP Financials | Active |
| ProFund VP Health Care | Active |
| ProFund VP Industrials | Active |
| ProFund VP Internet | Active |
| ProFund VP Materials | Active |
| ProFund VP Pharmaceuticals | Active |
| ProFund VP Precious Metals | Active |
| ProFund VP Real Estate | Substituted |
| ProFund VP Rising Rates Opportunity | Walled Off |
| ProFund VP Semiconductor | Active |
| ProFund VP Short Emerging Markets | Walled Off |
| ProFund VP Short International | Walled Off |
| ProFund VP Short Nasdaq-100 | Walled Off |
| ProFund VP Technology | Active |
| ProFund VP UltraShort Nasdaq-100 | Walled Off |
| ProFund VP Utilities | Active |


| Rydex VT Banking Fund | Active |
| :--- | :--- |
| Rydex VT Basic Materials Fund | Active |
| Rydex VT Biotechnology Fund | Active |
| Rydex VT Commodities Strategy Fund | Active |
| Rydex VT Consumer Products Fund | Walled Off |
| Rydex VT Dow 2x Strategy Fund | Walled Off |
| Rydex VT Electronics Fund | Active |
| Rydex VT Energy Fund | Active |
| Rydex VT Energy Services Fund | Active |
| Rydex VT Financial Services Fund | Active |
| Rydex VT Global Managed Futures Fund | Walled Off |
| Rydex VT Government Long Bond 1.2x Strategy Fund | Walled Off |
| Rydex VT Guggenheim Long Short Equity Fund | Active |
| Rydex VT Health Care Fund | Active |
| Rydex VT Internet Fund | Active |
| Rydex VT Inverse Dow 2x Strategy Fund | Walled Off |
| Rydex VT Inverse Government Long Bond Strategy Fund | Walled Off |
| Rydex VT Inverse Mid-Cap Strategy Fund | Walled Off |
| Rydex VT Inverse NASDAQ-100(R) Strategy Fund | Walled Off |
| Rydex VT Inverse Russell 2000(R) Strategy Fund | Walled Off |
| Rydex VT Inverse S\&P 500 Strategy Fund | Walled Off |
| Rydex VT Japan 2x Strategy Fund | Walled Off |
| Rydex VT Leisure Fund | Active |
| Rydex VT Multi-Hedge Strategies Fund | Walled Off |
| Rydex VT NASDAQ-100(R) 2x Strategy Fund | Walled Off |
| Rydex VT Precious Metals Fund | Active |
| Rydex VT Real Estate Fund | Active |
| Rydex VT Retailing Fund | Active |
| Rydex VT Russell 2000(R) 1.5x Strategy Fund | Walled Off |
| Rydex VT S\&P 500 2x Strategy Fund | Walled Off |
| Rydex VT Strengthening Dollar 2x Strategy Fund | Walled Off |
| Rydex VT Technology Fund | Active |
| Rydex VT Telecommunications Fund | Active |
| Rydex VT Transportation Fund | Active |
| Rydex VT Utilities Fund | Active |
| Rydex VT Weakening Dollar 2x Strategy Fund | Walled Off |
| The Merger Fund VL - Class I | Active |
| VanEck VIP Global Resources Fund - Initial Class | Active |
| VanEck VIP Trust Global Gold Fund - Class S | Active |
| Virtus VIT Duff \& Phelps Real Estate Securities Series - Class A | Active |
|  |  |
|  |  |

## America's marketFlex Annuity

## PRODUCT BASICS

| Cost | 1.15\% mortality and expense charge |  |  |
| :---: | :---: | :---: | :---: |
| Maintenance charge | \$0 annually |  |  |
| Contingent deferred sales charge (CDSC) | 7-6-5-4-3-2-1-0\% Note: In CA, CDSC is called a surrender charge. <br> - No CDSC option - 0.20\% |  |  |
| Premium tax | 0.0-5.0\% of purchase payments (based on state or government entity and subject to change) |  |  |
| Underlying Investment Options | - Over 190 variable subaccounts <br> - Short-term trading fee $-1.0 \%$ (assessed only when transferring to specific options) |  |  |
|  |  | Expense Average | Expense Range |
|  | Gross | 1.36\% | 0.33\%-4.54\% |
|  | Net | 1.29\% | 0.26\% - 4.45\% |
| The election of certain riders may limit the investment options available. | Although both gross and net expenses are shown, only the net expense is used in the calculation of returns. The net expense is the percentage of investment option assets, net of reimbursements from the fund company, used to pay for operating expenses and management fees incurred by the fund. Investment option expenses are reflected in the daily unit value for the subaccount. These expenses are subject to change. |  |  |
|  | The underlying funds are available only as underlying investment options in variable annuity and variable life insurance products issued by life insurance companies. They are not offered or made available to the general public. These portfolios contain different investments than similarly named mutual funds offered by the money manager. Investment results may result in higher or lower returns. |  |  |

## OPTIONAL LIVING BENEFITS/DEATH BENEFITS

| Extra Value <br> Living Benefit <br> Option | 3\% Extra Value Option $-0.45 \%$ <br> All features may not be available in all states or in combination with other options or features. <br> Guarantees are subject to the claims-paying ability of the issuing insurance company. <br> Investment options may be limited when choosing these options. |
| :--- | :--- |
| Optional <br> Death <br> Benefits$\quad$ - Highest anniversary $-0.20 \%$ |  |

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## IMPORTANT INFORMATION

This material is not a recommendation to buy, sell, hold, or roll over any asset, adopt an investment strategy, retain a specific investment manager or use a particular account type. It does not take into account the specific investment objectives, tax and financial condition or particular needs of any specific person. Investors should work with their financial professional to discuss their specific situation.

Neither Nationwide, nor its affiliates, unless affirmatively communicated in writing to the contrary, are undertaking to provide impartial advice or to give advice in a fiduciary capacity.

An annuity does have limitations. Surrender charges may apply for early withdrawals. An additionally $10 \%$ tax penalty (on top of ordinary income taxes) may apply for withdrawals prior to age $591 / 2$. A death benefit is available with most variable annuities and if an early withdrawal is taken, the death benefit and the cash value of the annuity contract will be reduced. An annuity contains guarantees and protections that are subject to the issuing insurance company's ability to pay for them. But these guarantees don't apply to any variable accounts that are subject to investment risk, including possible loss of principal.

Variable products are sold by prospectus. Both the current product prospectus and underlying fund prospectuses can be obtained from the investment professional, by calling Nationwide Life Insurance Company at 1-800-8486331, or at our website www.nationwide.com. Before investing, carefully consider the fund's investment objectives, risks, charges and expense. The product prospectus and underlying fund prospectuses contain this and other important information. Read the prospectuses carefully before investing.

Variable annuities are issued by Nationwide Life Insurance Company or Nationwide Life and Annuity Insurance Company, Columbus, Ohio. The general distributor is Nationwide Investment Services Corporation, member FINRA.

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