



Dan Wrzesien Program Director

Welcome to our first edition of MSRP Magazine

MSRP is here to help State of Maryland employees and contractual employees have brighter futures. It's in that spirit that we're launching MSRP Magazine to provide you with information you can use, when you can use it—and celebrate what we love about Maryland while we're at it.

This issue's theme is the importance saving enough as quickly as possible to help have the maximum amount of time for compounding to really make a difference. Compounding is like a rocket, it's slow going in the beginning, but with enough fuel, momentum builds until fuel is no longer needed to keep moving forward.

We invite you to reach out with any questions or help walking-through any account management tasks. A directory of **local** Retirement Specialists is included on the last page of this magazine. And if you're not already a member, we'd love to have you. Enroll at MarylandDC.com, or by using the *EZ* enrollment form tucked inside, or contact Customer Service at 800-545-4730, or contact your Retirement Specialist.

MarylandDC.com

Automated Voice Response Unit 800-545-4730

Individual Customer Service 800-545-4730 Monday through Friday 8 am to 11 pm Saturday 9 a.m. to 6 p.m.

Personal assistance from your local Retirement Specialist 800-966-6355

Nationwide, plan administrator for MSRP 11350 McCormick Road Executive Plaza 1, Suite 400 Hunt Valley, MD 21031

MSRP Board of Trustees and Staff Wm. Donald Schaefer Tower 6 Saint Paul Street, Suite 200 Baltimore, MD 21202 800-543-5605 MSRP.Maryland.gov

Magazine editorial Julie Bertone bertonj@nationwide.com

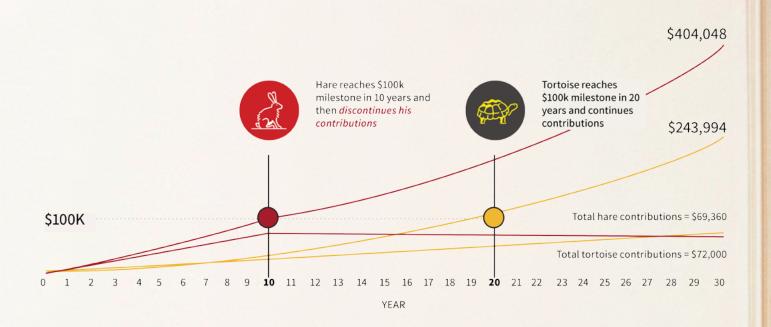


MSRP provides supplemental retirement plans like 457(b), Roth 457(b), 401(k), Roth 401(k), 401(a), and 403(b) plans to help Maryland state employees save for their future. If that sounds like a bunch of alphabet soup to you, no worries, we're here to help sort it out. The point is, getting in empowers people to play an active role in their own financial freedom.

Membership in MSRP is voluntary. This means our members call the shots. They decide how much money is transferred from their paycheck to their account(s)—and can start, stop, or change as their life changes. Money in MSRP accounts belongs to members, not the state, so members are in control of how it's invested and distributed.

Supplemental retirement plans were created by congress to facilitate long-term savings. This makes them different from savings accounts because IRS rules govern how much can be contributed annually as well as when and how the money can be accessed. Bottom line: distributions can begin at a designated time/age (usually retirement), but MSRP offers unforeseeable emergency, hardship, and loan provisions for members who need money sooner.

Race to 100k



ONCE UPON A TIME, a hare contributed \$578/mo to his MSRP account. After 10 years, no more contributions—it's goof off time. He's a sprinter not a distance runner after all.

At the same time, a slow and steady tortoise entered the race with a \$200/mo contribution. He's going the distance, so he just keeps on contributing all the way to retirement.

The moral of this story: At the 100k milestone, compounding can potentially begin to outpace contributions. Compounding did most of the work for the hare helping him finish ahead.

This illustration is a hypothetical compounding calculation. It is not intended to serve as a projection or prediction of the investment results of any specific investment. Investments are not guaranteed. Depending on your underlying investments, your return may be higher or lower. No taxes or fees are reflected in this example, which would lower the results displayed. Investing involves market risk, including possible loss of principal.

Source: Compound interest calculator at investor.gov assumes 7% return compounded monthly.



20 years / 6



30 years / contributions

Slow and steady or quick as can be, there are no wrong moves as long as you're taking action to save for your future. Team MSRP can help. Contact us at 800-545-4730.



State employees & Social Security

As you approach retirement, you are likely to face a host of decisions that could significantly impact your financial future. One of the critical decisions you'll make is filing for your Social Security benefits, a choice that plays an important role in your broader retirement income plan. Your Social Security decision will certainly impact the amount of essential and discretionary income you have during retirement. And the decision you make is largely permanent (although you do have a 12-month window to change your decision).

Regardless of your income level, Social Security benefits are a significant component of your overall portfolio, and they provide an opportunity you don't want to overlook. As a portion of your lifetime retirement income — and one that is indexed for inflation — Social Security takes on added importance as pensions and personal assets continue to decline.

For many years, 65 was the default age for retirement, because that's when full Social Security benefits used to begin.

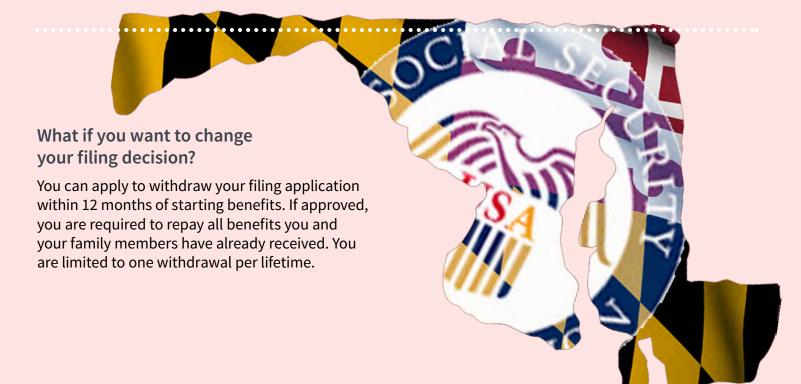
Times have changed. Today, full Social Security benefits start between age 66 and 67 for most Americans. Plus, you now have the options to get reduced benefits as early as age 62 or to delay taking your benefits up to age 70 to increase your monthly Social Security income.

Filing early may make sense for some people, but it's important to understand the limitations and the opportunity that you may miss to increase your Social Security income.

Longer life expectancies mean you are likely to need Social Security income for a longer period. So it may make sense to take advantage of delaying rules that can grow your monthly benefit, while helping you accumulate more benefits over the course of your retirement.

There are times, however, when it makes sense to start Social Security benefits sooner, even if they're reduced. For everyone, there is a break-even point — typically between 12 and 15 years from the start of Social Security benefits — where accumulating higher benefits over a shorter period outweighs collecting smaller benefits over a longer period.

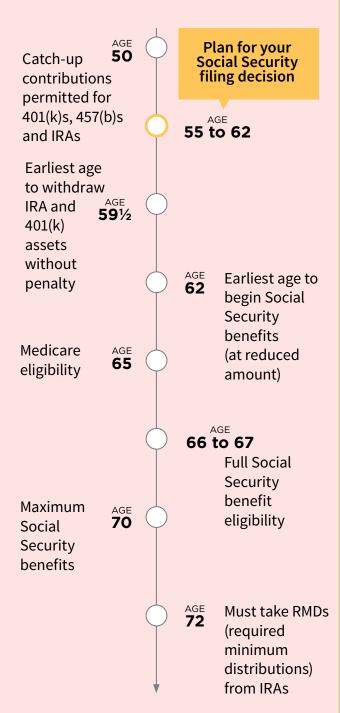
For a single person, life expectancy primarily determines when this break-even point may occur. For a couple, a break-even analysis is complicated by the different life expectancies of each individual. Typically, this analysis would look at all possible life expectancy combinations and focus on a strategy that would provide the largest lifetime benefit to both spouses for as long as either spouse is alive.



When's the time to start planning?

As you look ahead to your life before and during retirement, you will see many pivotal decisions about your retirement finances and income. The choices you make will impact the direction your retirement takes.

Starting at age 55 is generally the best time to start planning for Social Security and all of the other financial decisions that will soon follow.





OLD BAY® crab cakes

This simple crab cake recipe features OLD BAY Seasoning. French's Classic Yellow Mustard, parsley flakes, mayo, and egg form the flavorful base for a deliciously golden brown crabmeat filled patty. Serve with a fresh slice of lemon, tomatoes and lettuce for a refreshing yet savory dish.

10m prep time | 10m cook time | 206 calories | 7 ingredients | 4 servings

Ingredients

- 2 slices white bread, crusts removed and crumbled
- 2 tablespoons mayonnaise
- 2 teaspoons OLD BAY® Seasoning
- 2 teaspoons McCormick® Parsley Flakes
- 1/2 teaspoon French's® Classic Yellow Mustard
- 1 egg, beaten
- 1 pound lump crabmeat

Instructions

Mix bread, mayonnaise, OLD BAY, parsley, mustard and egg in large bowl until well blended. Gently stir in crabmeat. Shape into 4 patties.

Broil 10 minutes without turning or fry until golden brown on both sides. Sprinkle with additional OLD BAY, if desired.

MSRP thanks OLD BAY® for graciously giving permission to reprint this recipe from their website.



Make tax time a little less taxing

Saving for retirement in this economy is a unique challenge. Decreased income security and increased market volatility can leave long-term and short-term investors alike feeling shaken.

But did you know there's a way to invest in your future while actually decreasing your spending money by less than you'd expect? That is exactly the benefit that pretax deductions can give you. calculated. This reduces your tax burden by reducing the amount of income being taxed.

MSRP utilizes pretax payroll deductions to make it simple for you to build your retirement sustainably

and on your terms. If you have a stimulus check or a tax refund, and would like to bump up your contribution temporarily, contact your local Retirement Specialist (Find the full list on the back page of this magazine).

If you already have an IRA, you can choose to roll it over to MSRP at any time to keep all your account balances in one convenient place.

What are pretax deductions? Pretax deductions supply you with a benefit and they can decrease the amount you pay in taxes. These benefits may include things like life insurance, short- and long-term disability insurance, and retirement savings.

How do they work? Before your employer calculates how much money you owe in taxes for each paycheck, they pay for each benefit using a paycheck deduction. You become the owner of the benefit, and the money spent to purchase it is simply subtracted from your taxable income.

How do they reduce taxes? When you decide to use your pretax dollars to fund these items, that amount is removed from your gross-income—before most of your taxes are

MSRP also provides Roth 457(b) and Roth 401(k). These plans have higher contribution limits than Roth IRA, and unlike Roth IRA, there are no income restrictions, so anyone can have one. Although they don't utilize pre-tax dollars, they do offer the benefit of tax-free earnings as long as you follow the IRS rules for withdraw.

It's time to jump-start your retirement savings and enjoy the tax benefits with MSRP. Schedule a session with one of our Retirement Specialists for more information on these benefit as there are IRS limitations to consider when using pretax deductions and opening new accounts. We're here to support you as you build your financial future.

There are generally several considerations relevant to evaluating whether you might rollover outside assets or leave the money where it is currently invested. Qualified retirement plans, deferred compensation plans and individual retirement accounts are all different, including fees and when you can access funds. Assets rolled over from your account(s) may be subject to surrender charges, other fees and/or a 10% early withdrawal tax if withdrawn before age 59½. It's important to understand retirement account differences and similarities, such as fees, services, investment options, etc., before making any rollover decisions.

This material is not a recommendation to buy, sell, hold or roll over any asset, adopt an investment strategy, retain a specific investment manager or use a particular account type. It does not take into account the specific investment objectives, tax and financial condition or particular needs of any specific person. Investors should work with their financial professional to discuss their specific situation.

Mystery of the lost IRA

If you've had more than one employer in your life, chances are you have more than one retirement account. In 1992 at the age of 23, Linda began work with the local Board of Realtors. The Board was a small employer and didn't have an employer-sponsored retirement plan. Instead, they paid each employee \$2,000 for deposit into an IRA. Linda opened an IRA with her local bank and deposited \$2,000 per year for five years—and forgot about it. Her next two employers did offer retirement plans, and as time went on, she had a 401(k), a 401(a), a 403(b), and a thrift plan, in addition to her very first IRA.

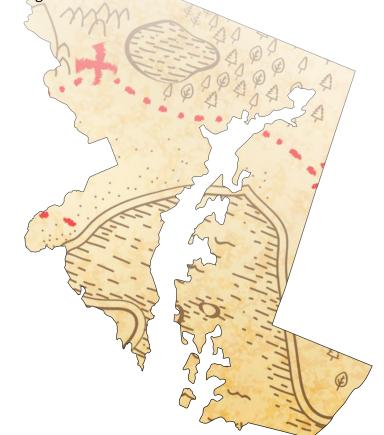
Things seemed to be getting a little complicated with all those accounts so she combined them into a single account. All of them, that is, except for her IRA. By the time she was in her fifties, she had moved to a new home, and the bank where she opened her first IRA was no longer around. She had no idea where the money went.

Linda is not alone. A 2009 PenChecks report found almost \$151 million of unclaimed retirement benefits for over 58 million missing participant accounts. If you're having trouble locating a retirement account from a previous employer, the first step to finding it is to contact the employer and ask for help. If you're like Linda and can't do that, you can look search the National Registry of Unclaimed Retirement Benefits at UnclaimedRetirementBenefits.com. Search for lost IRAs at missingmoney.com.

Forgot where your booty lies?
UnclaimedRetirementBenefits.com
MissingMoney.com

When you move from job to job, it's easy to lose track of your previous retirement accounts, especially if former employers change names, are bought out or cease to operate. Combining your eligible retirement accounts may make managing your money and planning for retirement easier. Consolidating may seem like a hassle, but we've been helping members do it for a long time. We'll do the work for you.

As you consider combining assets into your retirement account, bear in mind that qualified retirement plans, deferred compensation plans and individual retirement accounts are all different, including fees and when you can access funds. Assets rolled over from your outside account(s) may be subject to surrender charges, other fees and/or a 10% tax penalty if withdrawn before age 59½. Team MSRP Retirement Specialists do not give legal or tax advice. Please contact your legal or tax advisor for such advice.





Nadine Countess "Saving through MSRP will provide me with a safety net to ensure my family will not need to use their personal income to take care of me in my later years."

Real people. Real stories.

We asked state employees why they save with MSRP. Here's what they had to say...





Need a rollover kick start?

We'd be happy to help.



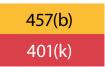
Rollover to MSRP

		457(b)	Roth 457(b)	403(b)	401(k)	Roth 401(k)
	457(b)	Yes	Yes ²⁰	Yes	Yes	No
Rollover from	Roth 457(b)	No	Yes	No	No	Yes
	403(b)	Yes	No	Yes	Yes	No
	401(k)	Yes	No	Yes	Yes	Yes17
	Roth 401(k)	No	Yes	No	No	Yes
	Roth 403(b)	No	Yes	No	No	Yes
	IRA	Yes	No	Yes	Yes	No
	Roth IRA	No	No	No	No	No
	Simple IRA	Yes	No	Yes	Yes	No
	SEP IRA	Yes	No	Yes	Yes	No
	Pension	Yes	No	Yes	Yes	No
	Thrift savings plan	Yes	No	Yes	Yes	No
	Roth IRA Simple IRA SEP IRA Pension	No Yes Yes	No No No	No Yes Yes	No Yes Yes Yes	No No No

There are generally several considerations relevant to evaluating whether you might rollover outside assets or leave the money where it is currently invested. Qualified retirement plans, deferred compensation plans and individual retirement accounts are all different, including fees and when you can access funds. Assets rolled over from your account(s) may be subject to surrender charges, other fees and/or a 10% early withdrawal tax if withdrawn before age 59½. It's important to understand retirement account differences and similarities, such as fees, services, investment options, etc., before making any rollover decisions.

This material is not a recommendation to buy, sell, hold or roll over any asset, adopt an investment strategy, retain a specific investment manager or use a particular account type. It does not take into account the specific investment objectives, tax and financial condition or particular needs of any specific person. Investors should work with their financial professional to discuss their specific situation.

¹⁷ The money rolled over is taxable at distribution.





EZ enrollment

		Male Female
Address		
City	State	Zip
Home Phone	Work Phone _	
Email Address		
Date of Birth/	Hire Date/	
SIGN ME UP!		
_	MSRP Program and begin	•
☐ \$25 per pay period C	DR 🔲 \$per pay period	1
		tements, confirmations, term nnection with my retirement
be enrolled into the 457(enrolled in the 401(k) pla	(b) plan unless I am currently 5	Understanding in the mail. I wil 5 or older, in which case I will be be invested in the T. Rowe Price age 65.
Social Security Number		
,		

Investing involves market risk, including possible loss of principal. While Team MSRP cannot offer investment, tax or legal advice, we can help you understand the risks you may face and strategies that may help you deal with them. Not investing for retirement—or not investing enough—involves risk too. Talk with a Team MSRP Member about your options through the Maryland Supplemental Retirement Plans.

Please fill in the information below and fax this form to: 443-886-9403 or mail to: Nationwide, 11350 McCormick Rd, Exec Plaza 1, Ste 400, Hunt Valley MD 21031							
Number of pay periods per year	Agency Code:	Work Address:					
Payroll Type (circle answer): Regular University	0 ,	yroll Center Name (circle answer):	Central	University	Other		

Easy increase form

Use this form to change or increase your contribution to your MSRP. If you have more than one account, you must use one form for each plan type.



Fax completed form to 443-886-9403



Mail to:

Nationwide 11350 McCormick Rd Executive Plaza 1 Suite 400 Hunt Valley MD 21031

Name	
Address	
City	State Zip
Home Phone	Work Phone
Email Address	
Date of Birth/	
PLAN TYPE select only one per form	
457(b) Roth 457(b) 401(k) Roth 401(k)	403(b)
EMPLOYMENT INFORMATION	
☐ Regular ☐ Contractual ☐ University of Maryland Place of employment:	d
Agency Code (found on the top left corner of the pay stu	b)
CONTRIBUTION CHANGE	
Old Contribution Amount: \$	New Contribution Amount: \$
Check if this is an age 50 catch-up contr	ibution
Check if this is a special 457 catch-up co	ontribution
Maryland Teachers and State Employees Supplemental from my salary the above amount and to forward it to N the pay period specified above and will continue until w	Retirement Solutions, the Third Party Administrator for the Retirement Plans, I authorize the State of Maryland to deduct lationwide Retirement Solutions. This deduction will begin on written notice to change or cancel is submitted for me through on form. Some mutual funds may impose a short-term trading
Social Security Number	
	Date
Please be sure to provide your Social Security Number, sig	gnature, and date.

Maximum deferral and paycheck impact*							
Under age 50		Age 50+ Catch-up		Special 457 Catch-up			
Maximum deferral	Paycheck impact	Maximum deferral	Paycheck impact	Maximum deferral	Paycheck impact		
\$750	\$585	\$1000	\$780	\$1,500	\$1,170		

^{*}Assumes 22% tax bracket



Saving for retirement is like building a snowman

There are few things more satisfying to the kid in all of us than the crunch of snow beneath a massive snowball rolling towards the perfect place to build a snowman. You can start a snowman from any size snowball—but you probably wouldn't start with ping-pong-ball-sized snowball. Why? Time is limited, starting with the biggest possible ball before rolling gets you further faster.

The same is true with investments in MSRP. No matter where you are on your journey, there's a limited amount of time to accumulate value. Starting with a small balance and no plans to build it up quickly is like rolling around a ping-pong-sized snowball. Your contributions are responsible for the bulk of account growth until there's enough to tip the balance. Eventually, growth results more from compounding than from contributions. At that point, investors can stop contributing altogether and let compounding do its thing.

For example, hypothetically, an investor begins contributing \$146 per bi-weekly paycheck with compounding kicking in an additional 7% per month. After 15 years, the account balance reaches just over \$100,000 with compounding responsible for a whopping 43% of the total account value.

Build your future on a strong foundation. Together, we can help you reach your milestones. Log into your MSRP account on MarylandDC.com and click the "change contribution" link located to the right of your account balance to give yourself a little boost.

This example is not intended to serve as a projection or prediction of investment results of any specific investment. Investments are not guaranteed. Depending on underlying investments, your return may be higher or lower. No taxes or fees are reflected in this example, which would lower the results displayed. Investing involves market risk, including possible loss of principal.

on 401(k)s, 403(b)s, and 457(b)s

Retirement Specialists are available to assist with enrollment, account management, and understanding investment options. Schedule an online consultation, or contact your Retirement Specialist via phone or email.



Savannah Bellamy 443-468-5038 Raths5@nationwide.com

West of Charles St. & Rt. 83

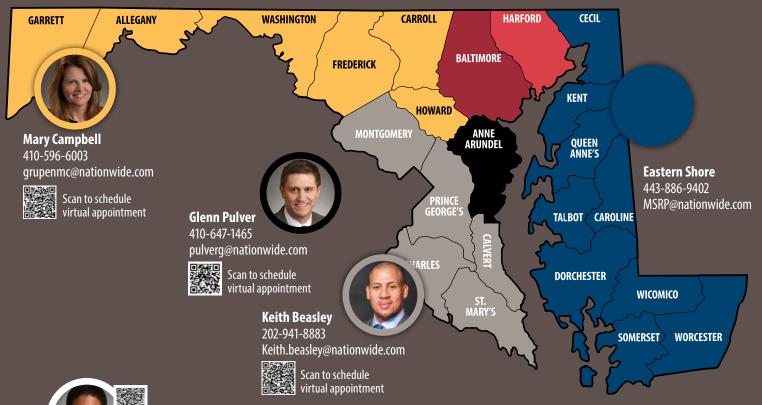
Scan to schedule virtual appointment







Amy Lillis-Konopacki 410-618-8802 Lillia2@nationwide.com East of Charles St. & Rt. 83





Kevin Pittman
410-891-2590
Pittmk4@nationwide.com
In-house Hunt Valley office
11350 McCormick Rd,
Executive Plaza 1, Ste. 400
Hunt Valley MD 21031

Personal Retirement Consultants specialize in helping retirees and people within 5 years of retirement.



Lynne Celia 703-608-5603 Lynne.Celia@nationwide.com



Scan to schedule virtual appointment



Abby Kuo 443-886-9402 Kuoa2@nationwide.com



Program Director **Dan Wrzesien**W 410-891-2580 | C 410-920-3836 | F 443-886-9403
wrzesid@nationwide.com





