The Nationwide Retirement Institute® 2021 Long-Term Care Consumer Survey

Prepared by:



November, 2021

NFM-21387AO



INTRODUCTION



Research Method



Audience:

1,812 U.S. adults age 25+



Survey Timing:

September 20 – October 12, 2021



Mode:

20-minute online survey



Weighting:

Data are weighted to ensure results are projectable to the U.S. population of adults 25+

Method Statement (to be included in all press materials):

This survey was conducted online within the U.S. by The Harris Poll on behalf of Nationwide between September 20 and October 12, 2021 among 1,812 U.S. adults age 25+ (general population sample) including 605 Millennials (age 25-40), 602 Gen Xers (age 41-56), and 605 Boomers+ (age 57+).

Data were statistically weighted as needed to bring them in line with the population of U.S. residents age 25+ from the 2020 Current Population Survey for age by gender, education, race/ethnicity, region, household income, marital status, and household size. To ensure the national sample was representative, the data were initially weighted by generation (Millennials 25-40, Gen Xers 41-56, and Boomers+ 57+) and then combined into a total 25+ group. Our weighting algorithm also included a propensity score which allows us to adjust for attitudinal and behavioral differences between those who are online versus those who are not, those who join online panels versus those who do not, and those who responded to this survey versus those who did not.

INTRODUCTION



Research Method

Terminology & Definitions

At the start of the survey, qualified respondents were provided with an explanation of long-term care, defined as such:

Long-term care (LTC) involves providing support and services designed to help people who cannot perform some or all aspects of daily living (like bathing, dressing, using the toilet, etc.) due to aging, chronic illness, and/or cognitive impairment. Long-term care can take place in a variety of settings including in-home health care, assisted living, adult day care, and nursing homes.

- Qualified respondents also were provided with definitions of disability insurance: "...replaces a portion of my income lost due to an inability to perform my job"
- And long-term care insurance: "...pays for some or all costs of caregiving (e.g., home-based care, assisted living or skilled nursing facility)"

INTRODUCTION



Report Notes

In tables and charts:

- Percentages may not add up to 100% due to weighting, computer rounding, and/or the acceptance of multiple responses.
- An asterisk (*) in a data chart indicates a percentage greater than zero but less than 1%; a " " indicates a value of zero.
- Unless otherwise noted, results for the Total (adults 25+) are displayed.
- Results based on small samples (n<100) are too small to report quantitatively for PR and should be interpreted as directional only. These are noted with "*Caution, small base <100, results are directional in nature" and stat testing is not shown.

Throughout this report:

- Where appropriate, statistically significant differences at the 95% confidence level between generational subgroups are noted throughout the detailed findings slides, using A, B, and C notations.
- In some instances, look for the icons below to denote key highlights or differences; note that key sub-group differences are not always charted



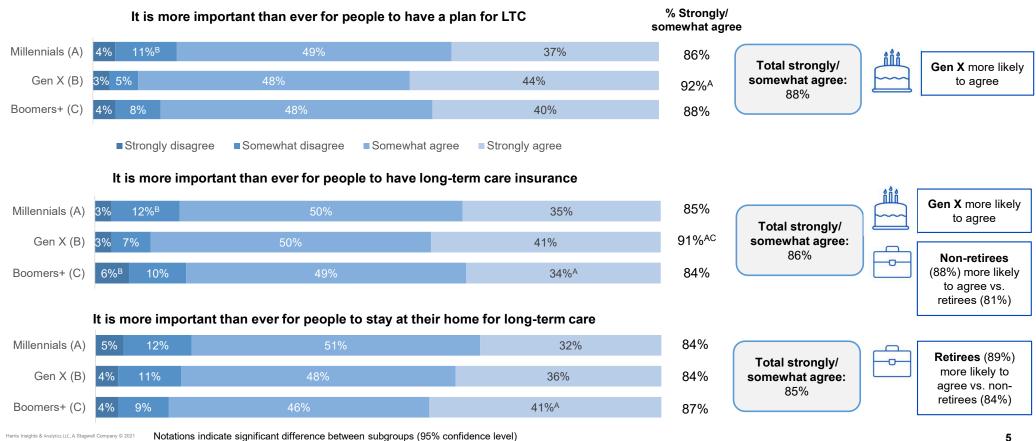
• Base labels, sizes, and question text are included within the notes section of each page for reference.

IMPACT OF COVID-19 PANDEMIC ON LONG-TERM CARE



As a result of the pandemic, most adults feel it is more important than ever to have a plan for long-term care (LTC), have LTC insurance, and stay in their homes for LTC

These sentiments are shared rather equally across generations

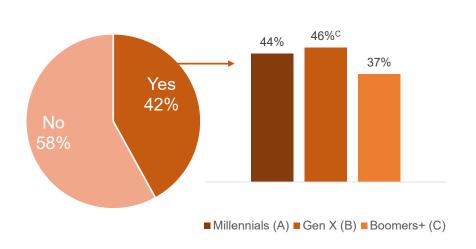


IMPACT OF COVID-19 PANDEMIC ON LONG-TERM CARE

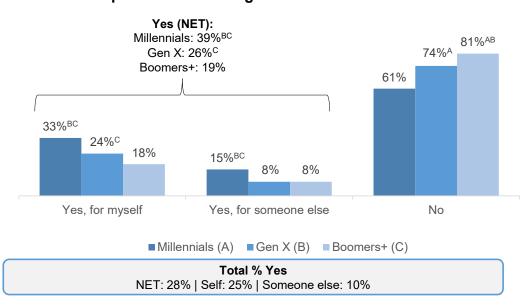
Unrelated to the pandemic, not nearly as many (four in 10) have discussed long-term care with family members

And few have long-term care insurance themselves; while Gen Xers are most likely to have discussed LTC with family, Millennials are more likely than Gen Xers and Boomers+ to claim they own LTC insurance for themselves or for someone else – though there may be a disconnect given that the industry average (according to LIMRA) is 15%

Have Discussed Long-Term Care With Family Members



Claimed Experience With Long-Term Care Insurance





Millennials (49%) are more likely than Gen Xers (37%) or Boomers+ (26%) to claim that their employer offers LTC insurance – a benefit that is rarely included in compensation packages. This further highlights the misconception that many – especially younger generations – have about LTC coverage.

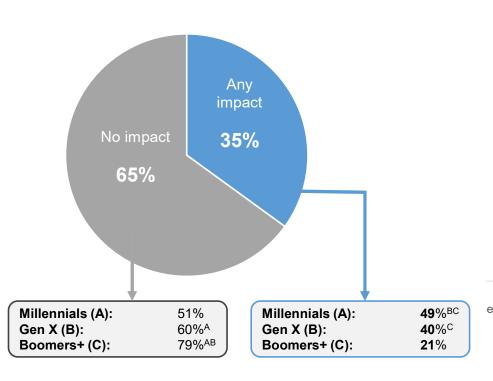




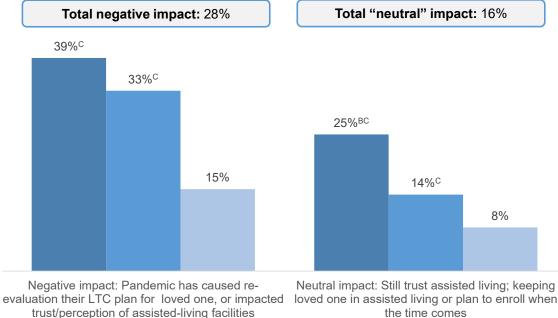
About one-third – especially Millennials – say the pandemic has impacted LTC planning for their loved one

More than one-quarter say the pandemic has had a <u>negative</u> impact on LTC planning for their loved one by causing them to re-evaluate their plans or by impacting their trust/perception of assisted-living facilities

How has the COVID-19 pandemic impacted long-term care planning for your loved one, if at all?



Impacts to LTC planning for loved ones as a result of COVID-19

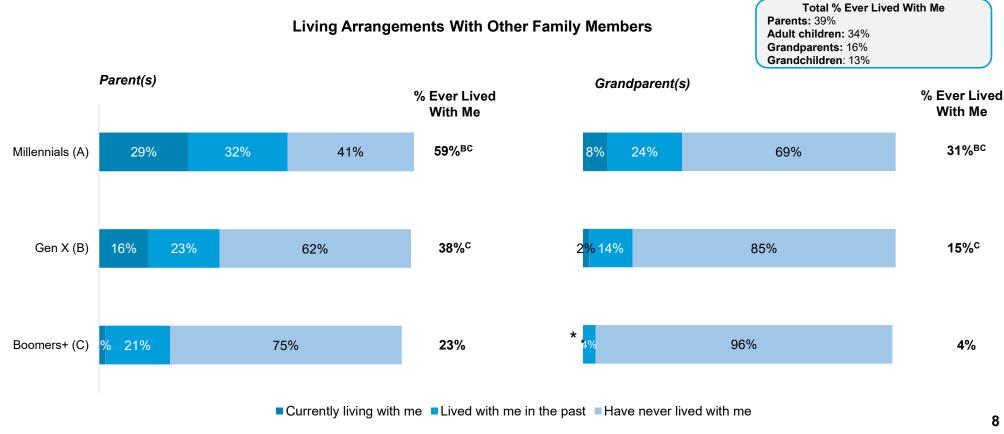


■ Millennials (A) ■ Gen X (B) ■ Boomers+ (C)



Dual-generation households are more prevalent among younger generations

Millennials and Gen Xers are more likely than Boomers+ to say their parents or grandparents have ever lived with them; three in 10 Millennials say their parents currently live with them, compared with fewer than one in five Gen Xers and one in 20 Boomers+





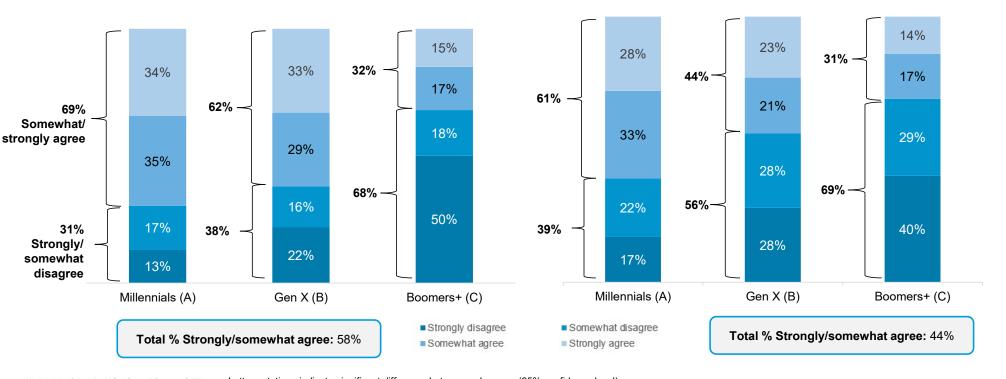
Four in 10 expect their parents to live with them when they get older – especially Millennials

And almost half of Millennials expect to live with their adult children when they age

Living Arrangements With Other Family Members

I expect my parents to live with me when they get older

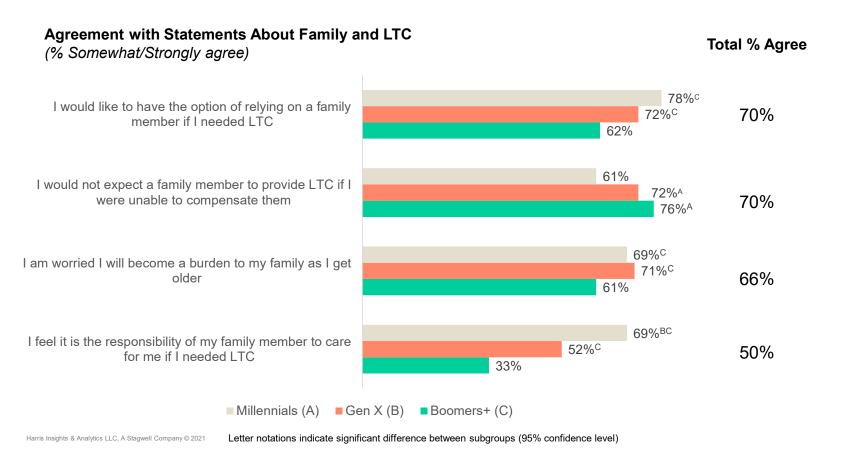
I expect to live with my adult children when I get older





Two-thirds of adults worry they will become a burden to their family as they get older

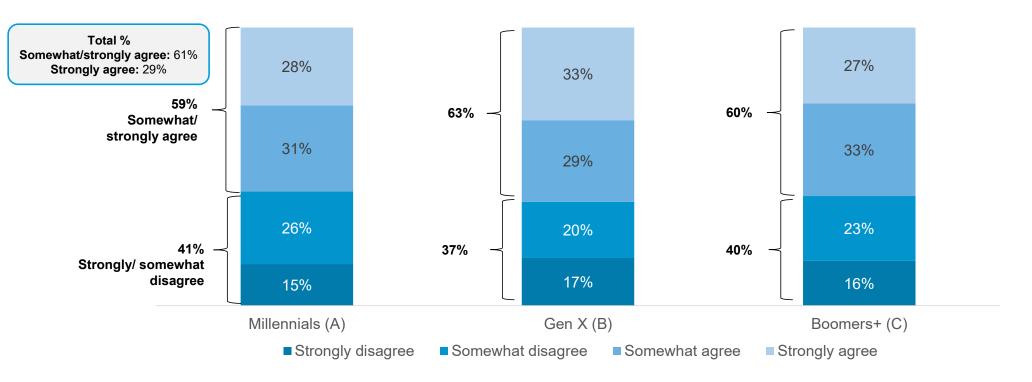
Still, seven in 10 would like to have the option of relying on family for LTC – especially Millennials, who also are more likely to feel that LTC is a familial responsibility (a sentiment that declines with age)





Six in 10 agree that they would rather die than live in a nursing home – a sentiment that is shared almost equally across generations

"I would rather die than live in a nursing home"



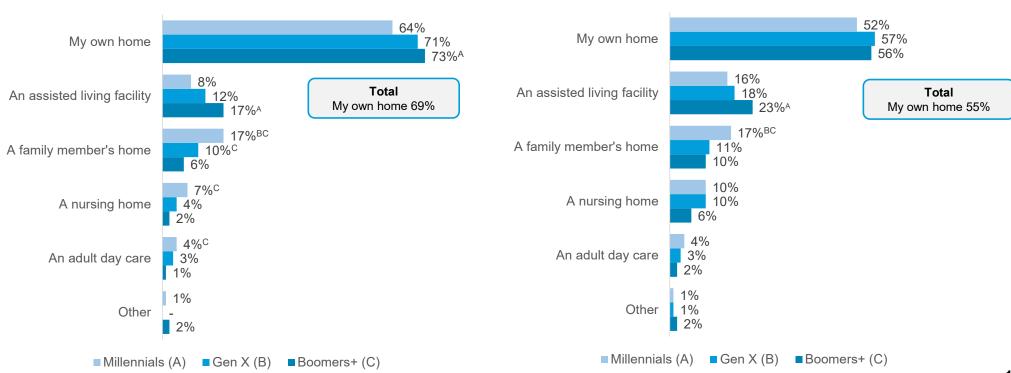


Overwhelmingly, adults would prefer to receive long-term care in their own homes; fewer believe that this is where they will likely receive care, if needed

Boomers+ are more likely than Millennials to say they'd prefer to receive care in their own home, and to think they will most likely receive LTC at an assisted living facility.

Where Prefer to Receive LTC, if Needed

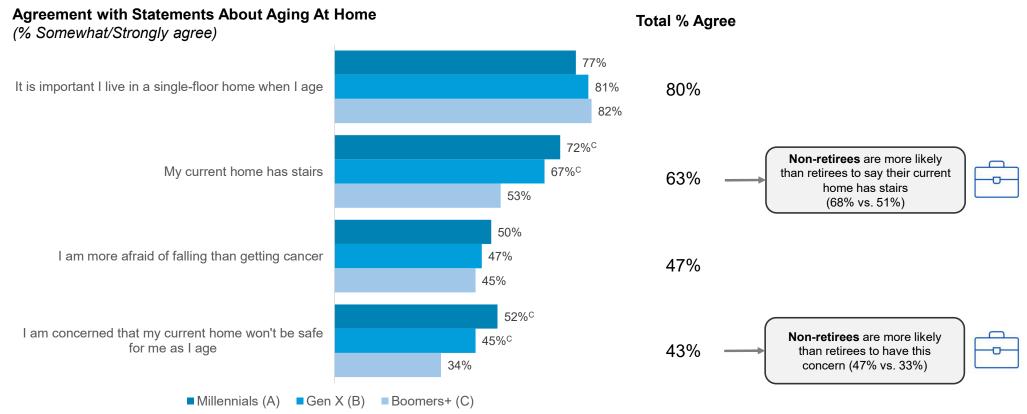
Where Think Most Likely Will Receive LTC, if Needed





Most adults agree that it is important for them to live in a single-story home as they age

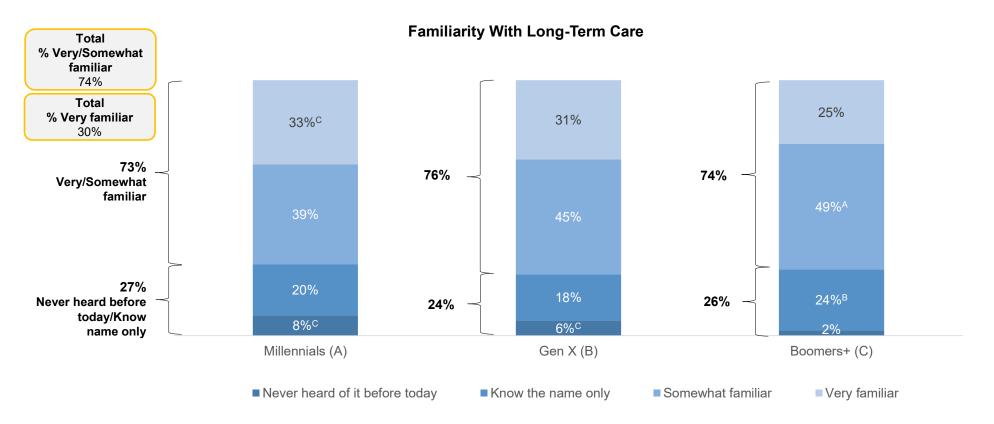
However, more than four in 10 fear that their current home won't be safe for them as they age – especially younger generations



GENERAL KNOWLEDGE AND PERCEPTIONS OF LONG-TERM CARE

Three quarters of U.S. adults (25+) claim they are at least somewhat familiar with long-term care

However, only about one-third claim to be <u>very</u> familiar; Millennials are more likely than Boomers+ to say they are very familiar – but also are more likely than Boomers to say they have never heard of LTC before



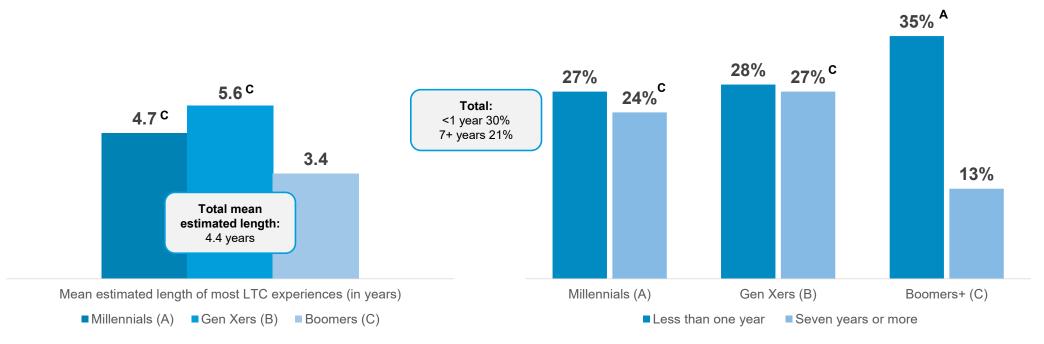


On average, US adults estimate that most LTC experiences last approx. 4.4 years

Gen Xers and Millennials estimate a longer LTC experience than Boomers+; there is some polarization (specifically among younger generations) around the length of a typical long-term care experience

Mean Estimated Length of Most LTC Experiences

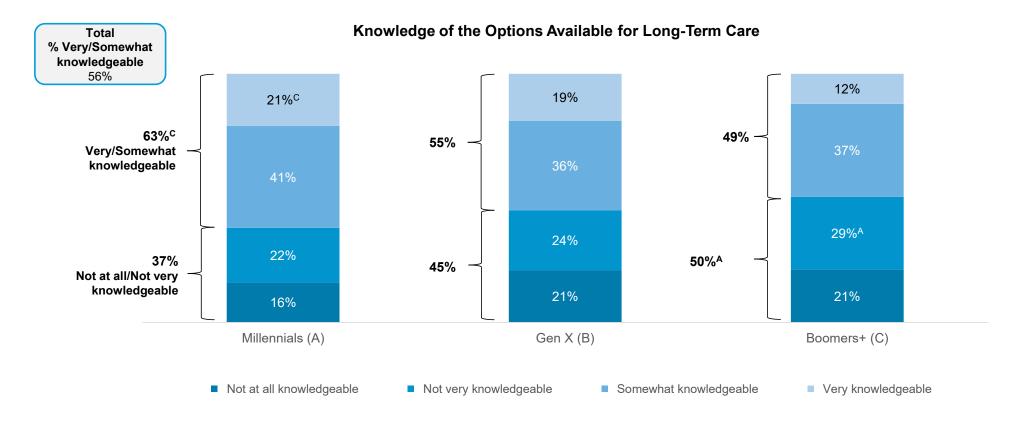
% Who Estimate Most LTC Experiences Last Less Than One Year; Seven Years or More





More than half consider themselves at least somewhat knowledgeable about the options available for LTC

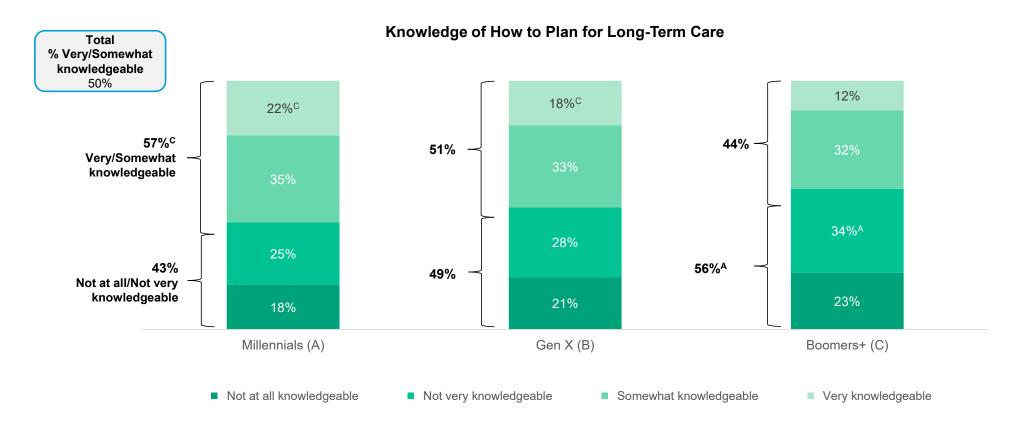
More than six in10 Millennials feel knowledgeable about LTC options, vs. half of Boomers+





Half feel knowledgeable about how to plan for long-term care

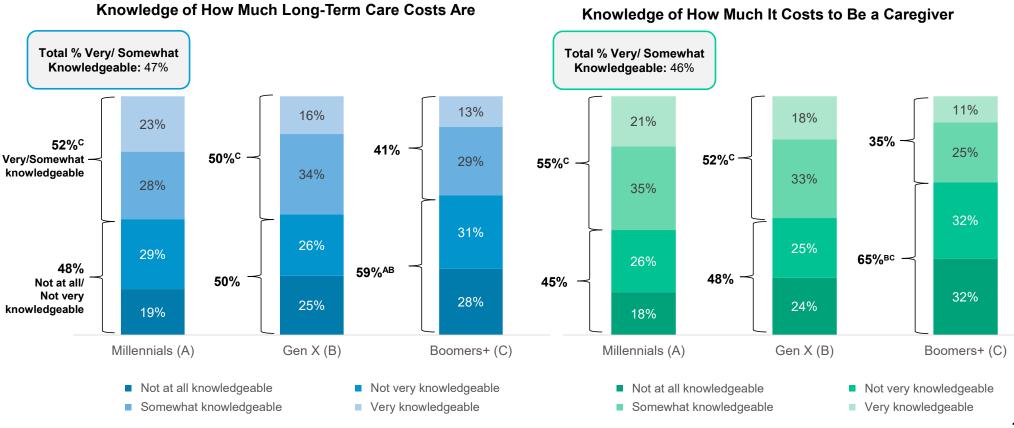
More than half of Millennials feel knowledgeable about how to plan for LTC, vs. about four in 10 Boomers+





Around half feel at least somewhat knowledgeable about LTC, caregiver costs – especially Millennials and Gen Xers

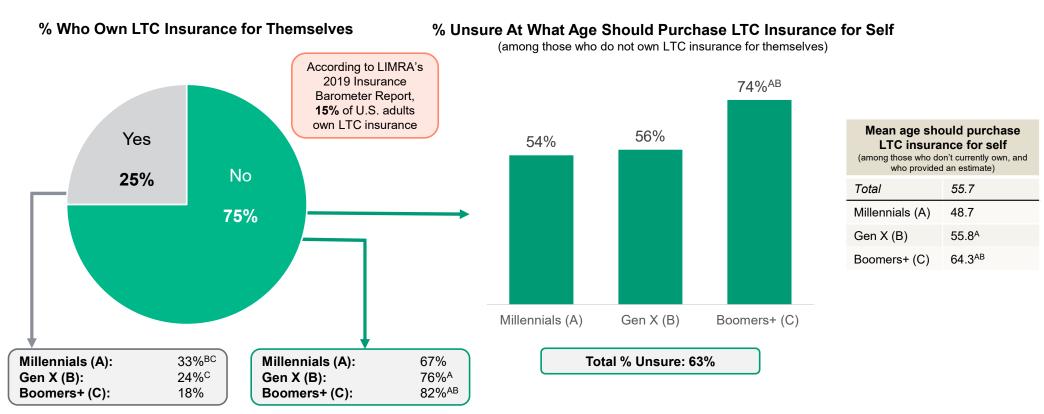
Four in 10 or fewer Boomers+ feel knowledgeable about LTC or caregiving costs (respectively)





As stated previously, one-quarter of adults <u>claim</u> to own LTC insurance for themselves – a greater proportion than the reported industry average

Six in 10 of those who do not own LTC insurance for themselves aren't sure at what age they should purchase – especially Boomers+

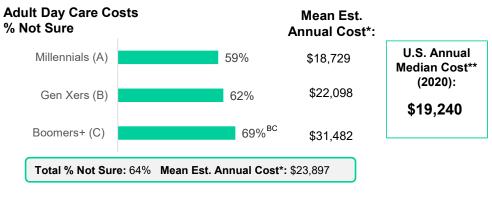


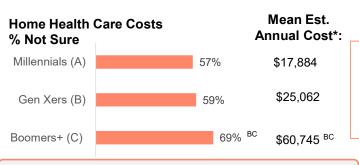


Further, more than six in 10 are uncertain about costs related to specific LTC options

Boomers+ are less certain, and those who provide estimates guess higher than Gen Xers, Millennials. Overall, the average estimate for cost of care falls well below the national median cost (with the exception of adult day care estimates)

Estimated Annual LTC Costs for Self



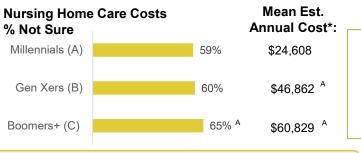


U.S. Annual **Median Cost** (2020):

\$54.912

Total % Not Sure: 62% Mean Est. Annual Cost*: \$33.617





U.S. Annual **Median Cost** (2020):

\$93.075 (private room: \$105,850)

Total % Not Sure: 61% Mean Est. Annual Cost*: \$43.096

Letter notations indicate significant difference between subgroups (95% confidence level)

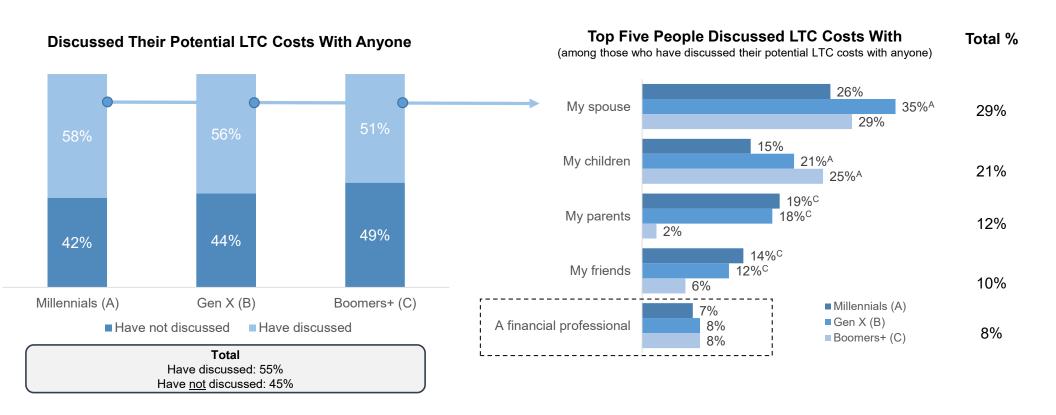
^{*}Among those who provided an estimate

^{**}Source: Genworth

LONG-TERM CARE PLANNING AND INSURANCE

Nearly half of all adults have <u>not</u> discussed their potential LTC costs with anyone

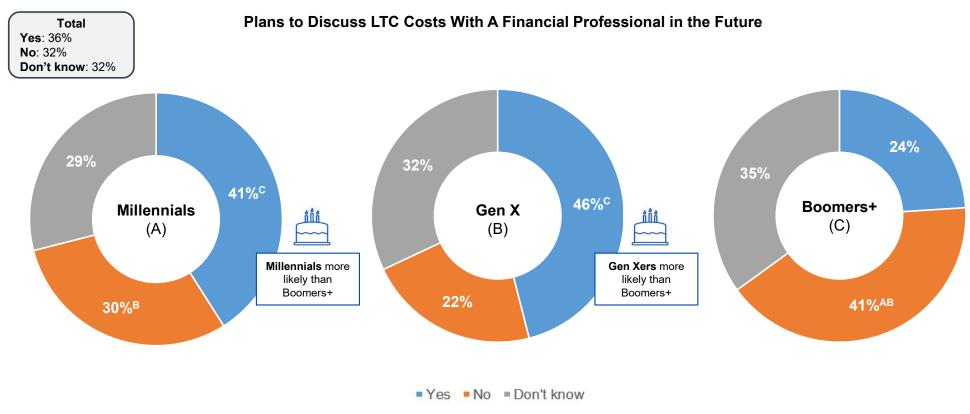
Those who have had discussions have most commonly been with a spouse; fewer than one in 10 have discussed with a financial professional



LONG-TERM CARE PLANNING AND INSURANCE

Though few have talked to a financial professional about LTC costs, more than one-third plan to do so in the future – especially Millennials and Gen Xers

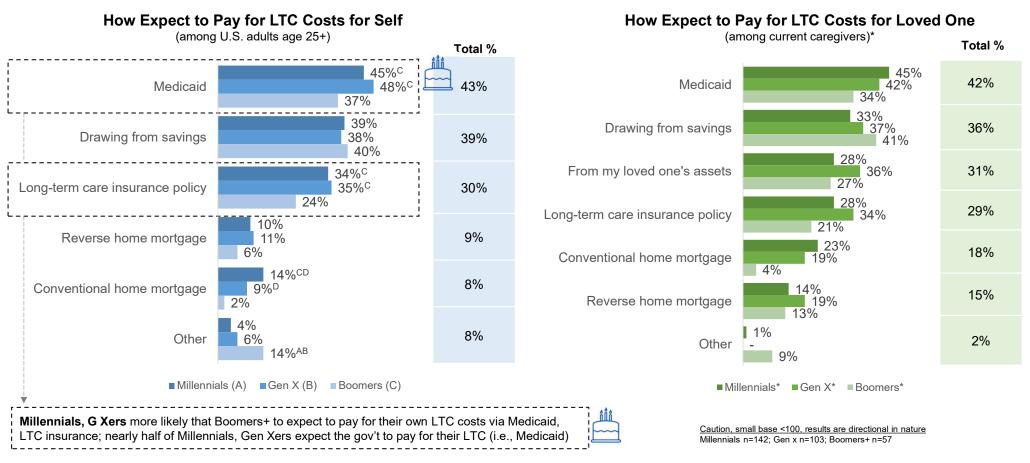
However, roughly one-third don't know if they will discuss LTC with a financial professional



LONG-TERM CARE PLANNING AND INSURANCE

Medicaid cited as top planned method of paying for long-term care

Four in 10 plan to pay for LTC costs for themselves, or for their loved one, via Medicaid – followed by drawing from savings

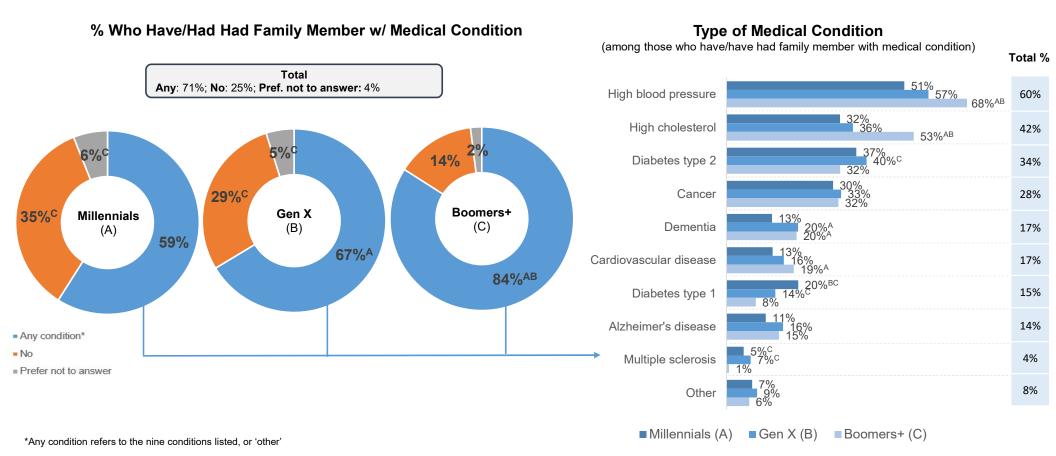




LONG-TERM CARE PLANNING AND INSURANCE

Seven in 10 U.S. adults have/have had a family member with a serious or chronic medical condition

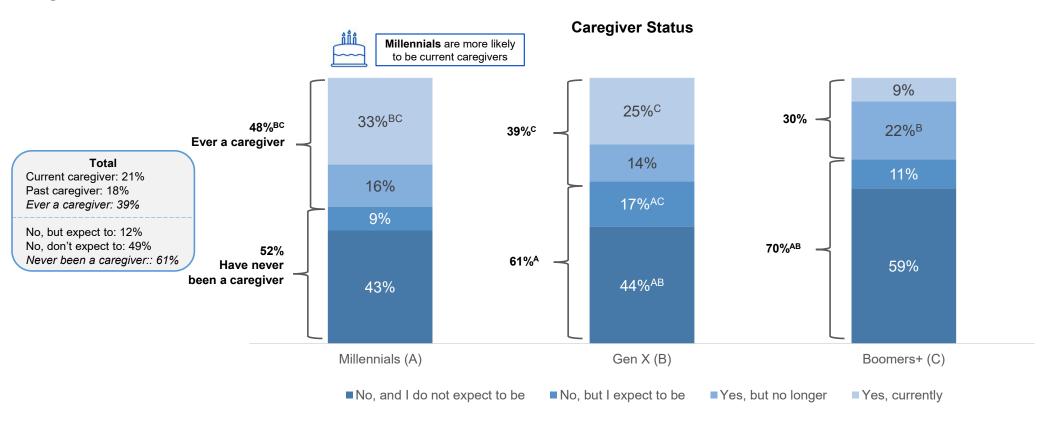
High blood pressure is most common, among listed conditions



CAREGIVING EXPERIENCES AND ATTITUDES

Two in 10 U.S. adults are currently caregivers – and almost four in 10 have ever been a caregiver

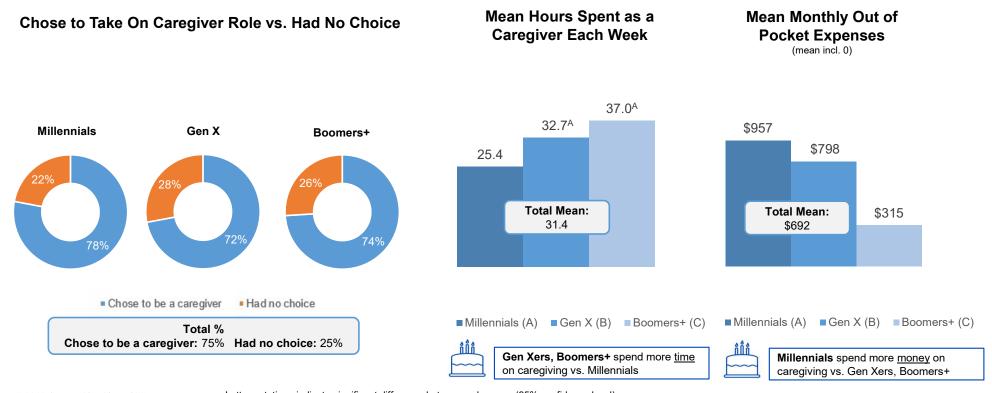
Younger generations are more likely to be current caregivers, and Gen Xers are more likely than Millennials, Boomers+ to say they expect to be a caregiver in the future



CAREGIVING EXPERIENCES AND ATTITUDES

Three-quarters of caregivers (current or past) say they chose to take on the role

This, despite spending at least a part-time job's worth of time and money on caregiving duties. Gen Xers, Boomers+ caregivers invest more time per week vs. Millennials, but less money per month

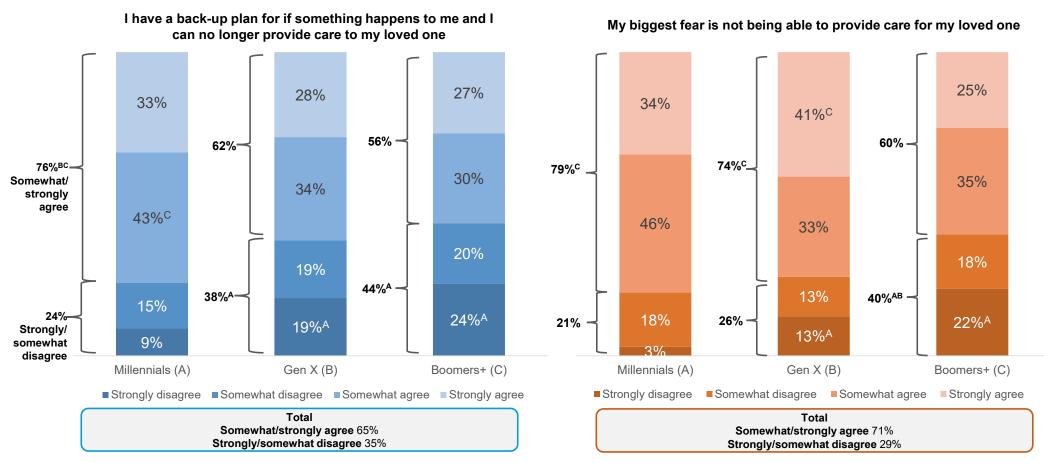




CAREGIVING EXPERIENCES AND ATTITUDES

Though many claim to have a back-up plan in place, fears of not being able to provide care persist

Nearly three-quarters of caregivers say their biggest fear is not being able to provide care for their loved one – especially Millennial caregivers



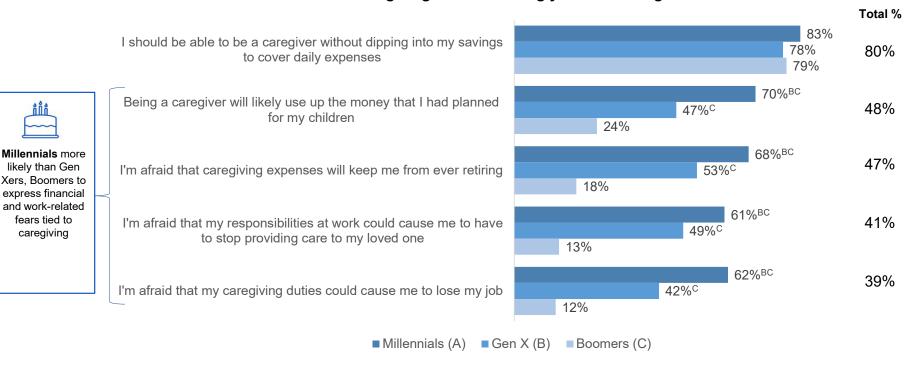




A large majority of caregivers feel they should be able to take on the role without dipping into their savings to cover day to day expenses

In particular, Millennials are most likely to feel financial stress and fear job/career repercussions tied to their caregiving duties

Attitudes About Caregiving: % Who Strongly/Somewhat Agree with Statements



likely than Gen

fears tied to

caregiving



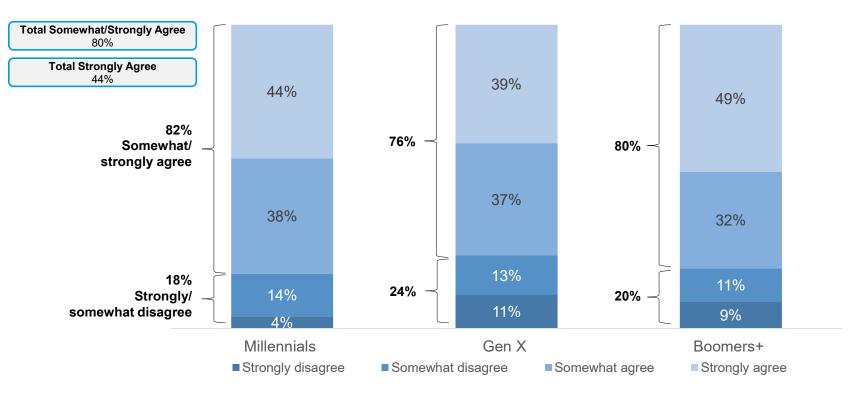


Despite all this, if given the choice, a large majority of caregivers would choose to be a caregiver again

This sentiment is shared more or less equally across generations

CAREGIVING EXPERIENCES AND ATTITUDES

If given the choice, I would choose to be a caregiver all over again





Disclaimers

- This material is not a recommendation to buy or sell a financial product or to adopt an investment strategy. Investors should discuss their specific situation with their financial professional.
- This information is general in nature and is not intended to be tax, legal, accounting or other professional advice. The information provided is based on current laws, which are subject to change at any time and has not been endorsed by any government agency.
- Nationwide and Harris Poll are separate and non-affiliated companies.
- Nationwide Investment Services Corporation, member FINRA, Columbus, OH. Nationwide Retirement Institute is a division of NISC.
- Nationwide and the Nationwide N and Eagle and are service marks of Nationwide Mutual Insurance Company © 2021 Nationwide

Harris Insights & Analytics LLC, A Stagwell Company © 2021