

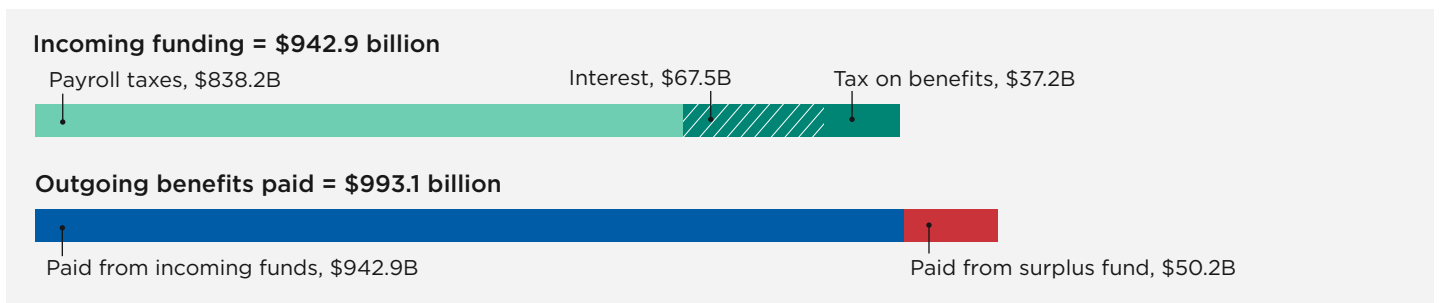
The economics of Social Security

Even before 2020, there were questions about the solvency of Social Security. Add growing levels of political gridlock preventing needed improvements to the program's viability, and it may come as no surprise that 6 in 10 Americans worry about the Social Security program running out of funding during their lifetime.¹ While benefits won't stop altogether, they may be reduced at some point in your retirement. Take steps now to protect your retirement paycheck, and you may better soften the blow of any benefit reductions in the years ahead.

Social Security is primarily financed through a dedicated payroll tax. There are also two other sources that fund this pool of money:

- Taxes on some recipients' benefits
- Interest earned on the pool of money

Social Security funding and output, 2021²



ACTIONABLE STEPS YOU CAN TAKE

- 1 Understand what your essential income needs will be during retirement. A [retirement income worksheet](#) can help.
- 2 Plan in advance for a potentially reduced amount of Social Security benefits. Save in taxable, tax-deferred and tax-free accounts so you have the flexibility to minimize your taxes in retirement.
- 3 Take advantage of any employer-sponsored plans that are available to you, and contribute at a level that at least maximizes any employer match that is offered.



If your estimated Social Security benefits don't cover your essential income needs, talk to your financial professional to learn whether guaranteed income from an annuity is an appropriate option for you.

WHAT IS AN ANNUITY?

An annuity is a financial product that provides a source of guaranteed income in retirement. It is:

A long-term, tax-deferred retirement savings option

Able to provide protected income for your spouse after you're gone

Issued by an insurance company

Purchased through a licensed financial professional

All guarantees and protections of a variable annuity are subject to the claims-paying ability of the issuing insurance company.

Withdrawals made before age 59½ may be subject to a 10% early withdrawal federal tax penalty; ordinary income taxes may apply.

Four types of annuities

1

IMMEDIATE ANNUITIES

Immediate guaranteed income

Convert a lump sum into an ongoing, guaranteed stream of income. Guaranteed payments begin within the first year and typically continue for a set period of time or for your lifetime, as chosen by you.

2

FIXED ANNUITIES

Guarantees, but with less chance for growth

Give a guaranteed interest rate to help provide predictable growth for your investment. Your principal investment is guaranteed.

3

VARIABLE ANNUITIES³

Greater opportunity for growth tied to underlying investment options

Create potential for long-term growth based on the performance of the chosen investment option(s) within your variable annuity.

4

FIXED INDEXED ANNUITIES

Guaranteed protection with growth potential

Protect principal in a down market. Also provide some opportunity for growth tied to the performance of an underlying index.



Talk with your financial professional about your estimated Social Security benefits and whether an annuity can provide an additional source of guaranteed income.



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¹ "The Nationwide Retirement Institute 2022 Social Security survey," conducted by The Harris Poll on behalf of the Nationwide Retirement Institute. This online survey was conducted April 25 - May 23, 2022, among 1,853 U.S. adults age 26 or older.

² "The 2022 Annual Report of the Board of Trustees of the Federal Old-Age and Survivors Insurance and Federal Disability Insurance Trust Funds," Social Security Administration (June 2022).

³ Variable annuities have fees and charges that include mortality and expense, administrative fees, contract fees and the expense of the underlying investment options.

This material is not a recommendation to buy or sell a financial product or to adopt an investment strategy. Investors should discuss their specific situation with their financial professional.

Annuities have limitations. They are long-term vehicles designed for retirement purposes. They are not intended to replace emergency funds, to be used as income for day-to-day expenses or to fund short-term savings goals. Please read the contract for complete details. Protections and guarantees are subject to the claims-paying ability of the life insurance company. Consult with your financial professional for more information.

All annuity contract and rider guarantees, or annuity payout rates, are the sole obligations of and backed by the claims-paying ability of the issuing insurance company. They are not obligations of or backed by the broker/dealer from which this annuity is purchased, by the insurance agency from which this annuity is purchased or any affiliates of those entities, and none makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

This material should be regarded as educational information on Social Security and is not intended to provide specific advice. If you have questions regarding your particular situation, you should contact the Social Security Administration and/or your legal or tax advisors.

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