



Nationwide[®]
is on your side

Your farm's future is in good hands

Introducing the Land As Your Legacy[®] team



As a farmer or rancher, you've devoted your life to the land and built a legacy you can pass along to your family. Nationwide shares your passion.

We planted our roots in 1926 as the Farm Bureau Mutual Insurance Company to provide lower auto insurance rates to Ohio farmers. Since then, we've grown into one of the largest mutual companies in the world. Nationwide is the leading insurer of farms and ranches in the U.S., and we sponsor numerous co-ops and farm bureaus. Our history is based in agriculture, and today our board of directors includes a significant number of farmers.

Because we understand your unique needs, we created the Land As Your Legacy[®] program, designed to help you develop an estate transition plan using the guidance of a trusted advisor. A Land As Your Legacy advisor will focus on what's most important — your family and your legacy.

About
97%
of U.S. farms are operated
by families¹

Only
11%
of them have transition plans
in place²

**Without a plan in place, the state you live in will decide
how your farm will be distributed.**

The Land As Your Legacy team partners with your advisor to help plan a promising future for your family and draws on the legacy-planning experience of Nationwide's Advanced Consulting Group. This group consists of JDs, CPAs and other highly trained professionals who have a history of working with farmers to better understand their planning needs.

¹ "Fast Facts About Agriculture," fb.org/newsroom/fast-facts (2017).

² "Keeping Farm In Family Requires Strategy," USA Today (July 9, 2012).

A combination of financial industry leaders, educators, lawyers, tax planners and estate planning specialists work together to offer you the solutions you need to protect your land and legacy.

Let's meet the Nationwide Land As Your Legacy® team



Kenneth Boothe
JD, CLU, ChFC
Director, Advanced Consulting Group



Desiree Buckner
JD, CLU, CLTC
Director, Advanced Consulting Group



Steve Hamilton
JD, CLU, ChFC
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MBA
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Contact your Land As Your Legacy advisor, or email the Nationwide Land As Your Legacy team at LAYL@nationwide.com



Nationwide®

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

All guarantees and benefits of the insurance policy are subject to the claims-paying ability of the issuing insurance company.

Products are issued by Nationwide Life Insurance Company or Nationwide Life and Annuity Insurance Company, Columbus, Ohio.

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