



Nationwide®
is on your side

Nationwide PeakSM
fixed indexed annuity

Case study



Protection for you
and your spouse

Important details

As you consider whether Nationwide Peak is right for your needs, we want you to have important details about the product.

A fixed indexed annuity is a contract you buy from an insurance company to help you potentially accumulate assets for retirement. It offers returns based on the changes in an index, such as the S&P 500® Composite Price Index.

You can receive earnings when the underlying index goes up, but your principal and earnings are also protected from downturns. This means you won't lose principal or earnings based on negative index returns.

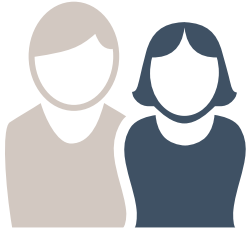
A fixed indexed annuity is not a stock market investment and does not directly participate in any stock or equity investment. A fixed indexed annuity may be appropriate for those who want the opportunity to capture some upside potential while having a level of protection from market downturns.

Withdrawals taken before age 59½ may incur a 10% early withdrawal federal tax penalty in addition to ordinary income taxes; withdrawals may trigger surrender charges and reduce your death benefit and contract value.

Please keep in mind that annuities have limitations. They are designed for long-term retirement goals. They are not meant to be used as emergency funds, as income for day-to-day expenses or to fund short-term savings goals.

This material is not a recommendation to buy, sell, hold or roll over any asset, adopt a financial strategy or use a particular account type. It does not take into account the specific investment objectives, tax and financial condition or particular needs of any specific person. Clients should work with their financial professional to discuss their specific situation.

Leave a lasting impression with protection for both of you



As you prepare for retirement, the financial well-being of you and your spouse, even after one of you passes away, should be a key component of your planning.

That's why Nationwide PeakSM fixed indexed annuity offers a feature called the Joint Option. It gives you the opportunity to extend the annuity's death benefit to cover either of you, regardless of who passes away first.

The death benefit provides financial support for your spouse, which can help maintain your loved one's standard of living after you're gone.

The Joint Option allows the annuity's death benefit to be paid to either surviving spouse, no matter who passes away first or who owns the contract. Plus, it's available with both qualified and nonqualified annuities.

Here are some important details to keep in mind:

- Both spouses must be age 85 or younger
- One spouse must be named annuitant; the other must be named co-annuitant, and only the spouses can be named as primary beneficiaries
- No other person may be named as contract owner, annuitant, co-annuitant or primary beneficiary¹

How the Joint Option works for qualified annuities

Unlike products from other annuity providers, Nationwide Peak has flexibility because it's annuitant-driven. This means that the benefits of a contract are tied to its annuitant rather than its owner. That's important because qualified annuities can only have one account owner, so a death benefit will only be paid to the named beneficiary.

With Nationwide's Joint Option, a qualified account owner can be named annuitant and their spouse co-annuitant, and both can be named a beneficiary. As a result, the death benefit will be paid to the surviving spouse, no matter which spouse passes away first.

¹ A revocable trust may be named as the contract owner, as long as either or both of the spouses is/are grantor(s).

How the Joint Option works

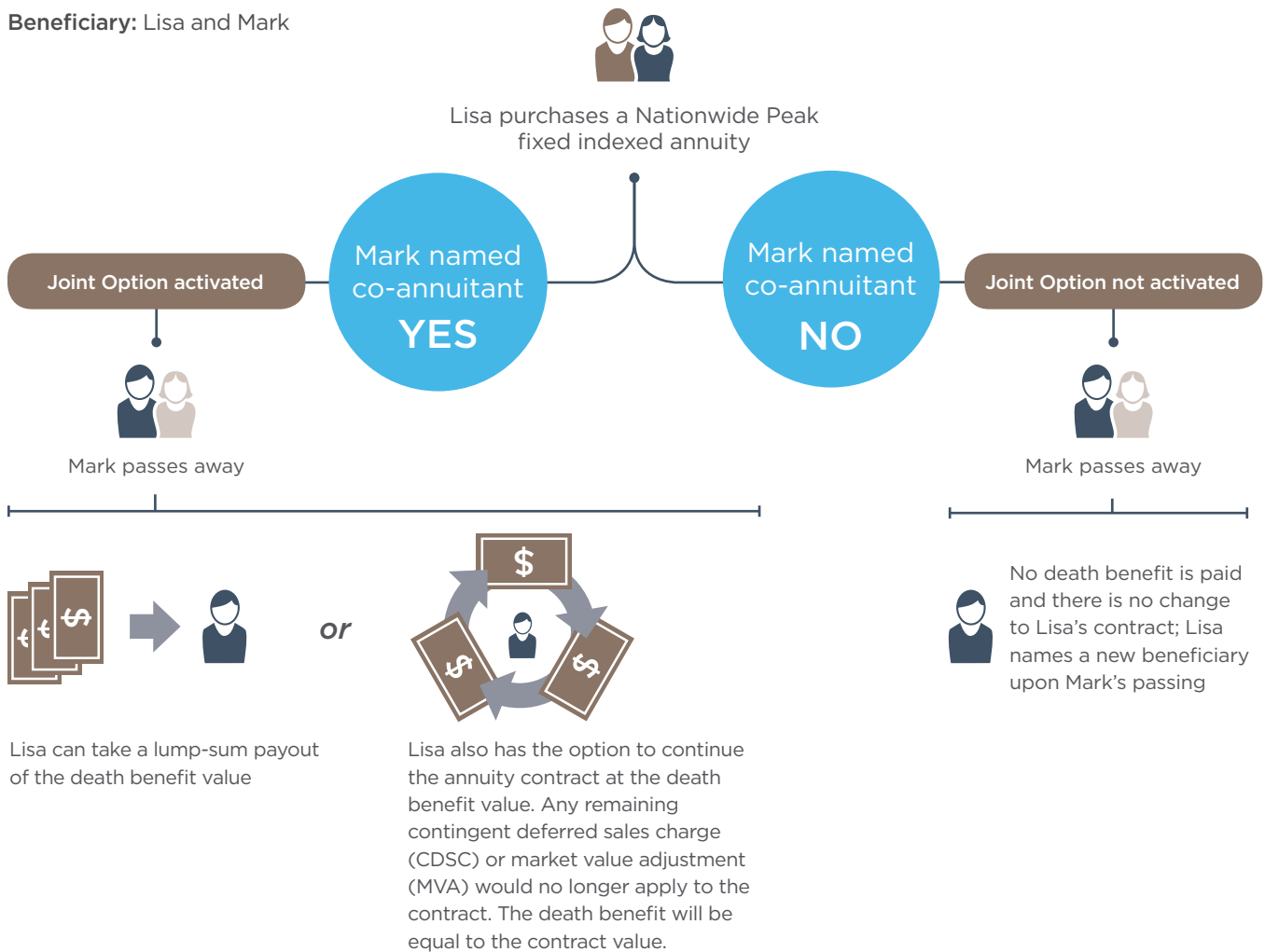
Lisa and Mark

Contract: Lisa buys a Nationwide Peak fixed indexed annuity

Owner/annuitant: Lisa

Co-annuitant: Mark

Beneficiary: Lisa and Mark





Your next steps



Talk with your advisor today about how Nationwide Peak with the Joint Option could be an important part of your retirement planning.



• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

Guarantees and protections are subject to the claims-paying ability of Nationwide Life and Annuity Insurance Company.

Nationwide Peak is issued by Nationwide Life and Annuity Insurance Company, Columbus, Ohio.

Nationwide, Nationwide is on your side, the Nationwide N and Eagle and Nationwide Peak are service marks of Nationwide Mutual Insurance Company. © 2017 Nationwide

FAM-0643AO.1 (06/17)